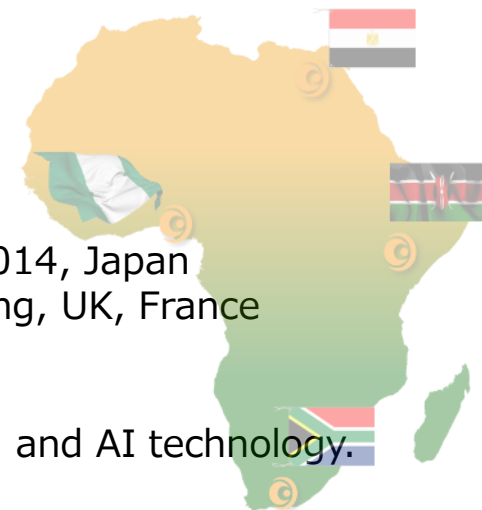


Company & Speaker's Profile

- Company Name STANDAGE,INC
- Date of Founding March 7, 2017
- Founder & CEO Akinori Adachi
- Location Head office: 4F Shiba NA Building, 3-6-10 Shiba, Minato-ku, Tokyo 105-0014, Japan
Overseas subsidiaries: Nigeria, Kenya, Egypt, South Africa, USA, Hong Kong, UK, France
- Employees 41 (Japan: 25 Nigeria: 13 Egypt: 2 South Africa: 1)
Development and provision of digital trading platform based on blockchain and AI technology.
International Trading
(used cars, medical equipments, agricultural machinery, used electronics, etc.).
- Business Model
- Major Shareholders Tokio Marine & Nichido Fire Insurance Co., NTT Data Corporation, Sankyu Co, Kepple Africa Ventures, AirTrip, etc.



Kenta OMORI

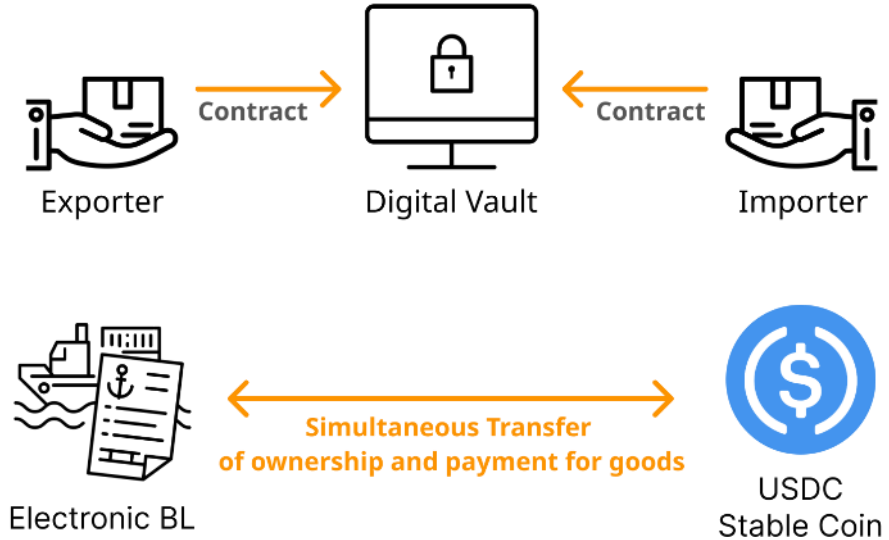
STANDAGE,INC Co-founder & Chief Operating Officer

Born in Harbin, Heilongjiang Province, China in 1987, he entered the University of Tokyo in 2006, majoring in Chemical Biotechnology. After graduation, he joined ITOCHU Corporation, where he was engaged in international trade of pharmaceuticals, medical equipment, and healthcare products, as well as M&A of overseas companies. He has been interested in new technologies since his days as a employee, and in 2017, he founded STANDAGE Inc. to create new services that do not exist in the world today by his own hands. Currently, he provides various companies with services to implement digital transformation of trade.

Core business

New trade settlement system using stable coins

Simultaneous transfer of "goods" and "payment" in cross-border trade by linking electronic BL (eBL).



Settlement issues are significant although **40%** of world trade comes from emerging markets

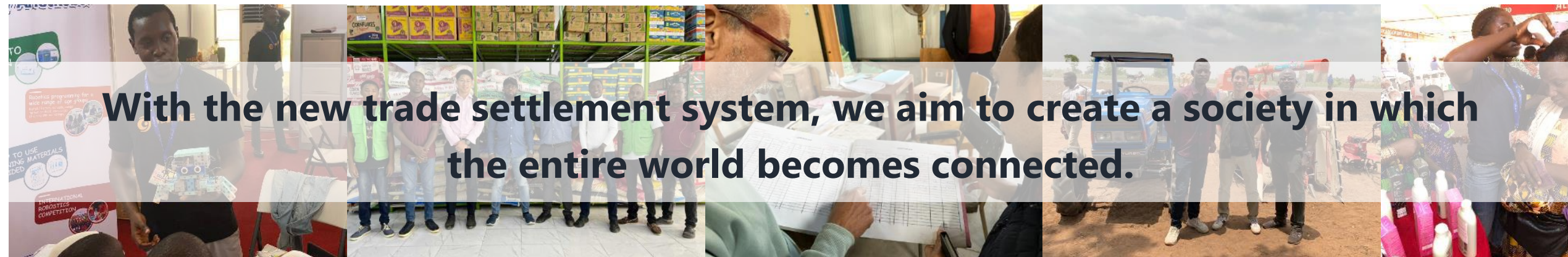


Data: JETRO Report
<https://www.jetro.go.jp/biz/areareports/special/>

Challenges of Emerging Market

- Credit Risk
- Local currency volatility
- Exchangeability with base currencies
- No letter of credit transactions
- Expensive transfer fees
- Political instability

With the new trade settlement system, we aim to create a society in which the entire world becomes connected.



Our commitments

