



ICRC

International Committee of the Red Cross

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July 2018

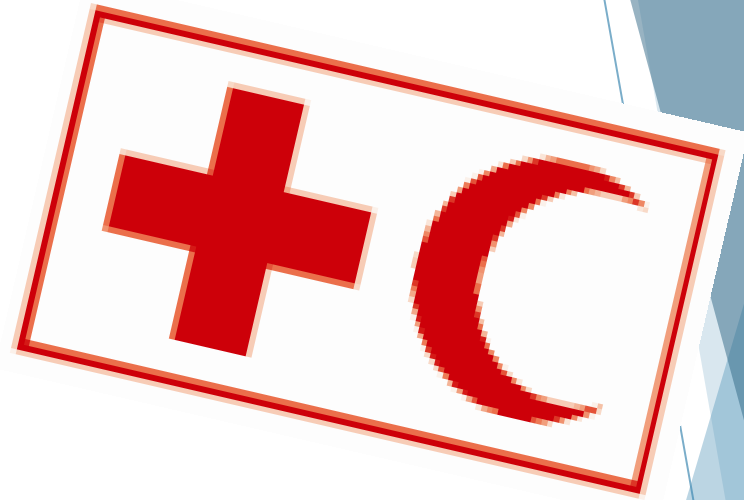
Presentation outline

- The Red Cross Movement
- Budget and figures
- Origin of funds
- Goods and services procured
- ICRC catalogue website
- ICRC Worldwide Emergency Stocks
- Quality, Social and Environmental compliance
- Ethical procurement policy and Code of Ethics
- ICRC Procurement procedure
- Success story from Japanese company
- Questions?

The Red Cross mouvement



ICRC





The ICRC is an independent international organization, founded 1863 by Swiss business man Henry Dunant in Geneva, Switzerland, in memory of the organization's origins in the Battle of Solferino



The Mandate and Activities:

The ICRC is an independent, neutral organization ensuring humanitarian protection and assistance for victims of armed conflict and other situations of violence.

It takes action in response to emergencies and at the same time promotes respect for international humanitarian law and its implementation in national law.

Budget and figures 2017



- ▶ Presence in more than 86 countries around the world
- ▶ Annual budget: over 1.8 billion USD
- ▶ More than 17 000 staff worldwide
- ▶ Procurement of goods and services: over 600 M USD

Origin of funds

- ▶ Contributions from the States party to the Geneva Conventions (governments)
- ▶ National Red Cross and Red Crescent societies
- ▶ Supranational organizations (such as the European Commission)
- ▶ Public and private sources

All funding is voluntary
No tied Funds

Goods and services procured

► Economic security



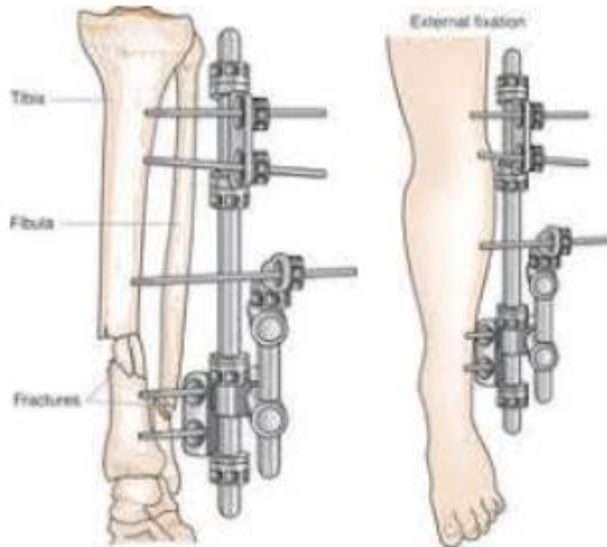
Medical Goods procured

- ▶ **Surgical Equipment:**
operating table, lamp and
suction unit



Medical Goods procured

- Surgical instruments: external fixation, laparotomy, bone surgery sets



Medical Goods procured

- Equipment: ultrasound, SPHYGMOMANOMETER, syringe pump...



Medical Goods procured

- ▶ Anaesthesia equipment:
PULSE OXYMETER, patient
monitor, oxygen
concentrator..



Medical Goods procured

- ▶ Laboratory equipment: blood analyser, HAEMOGLOBINOMETER HEMOCUE, CENTRIFUGE...



Goods and services procured

► Water and habitat

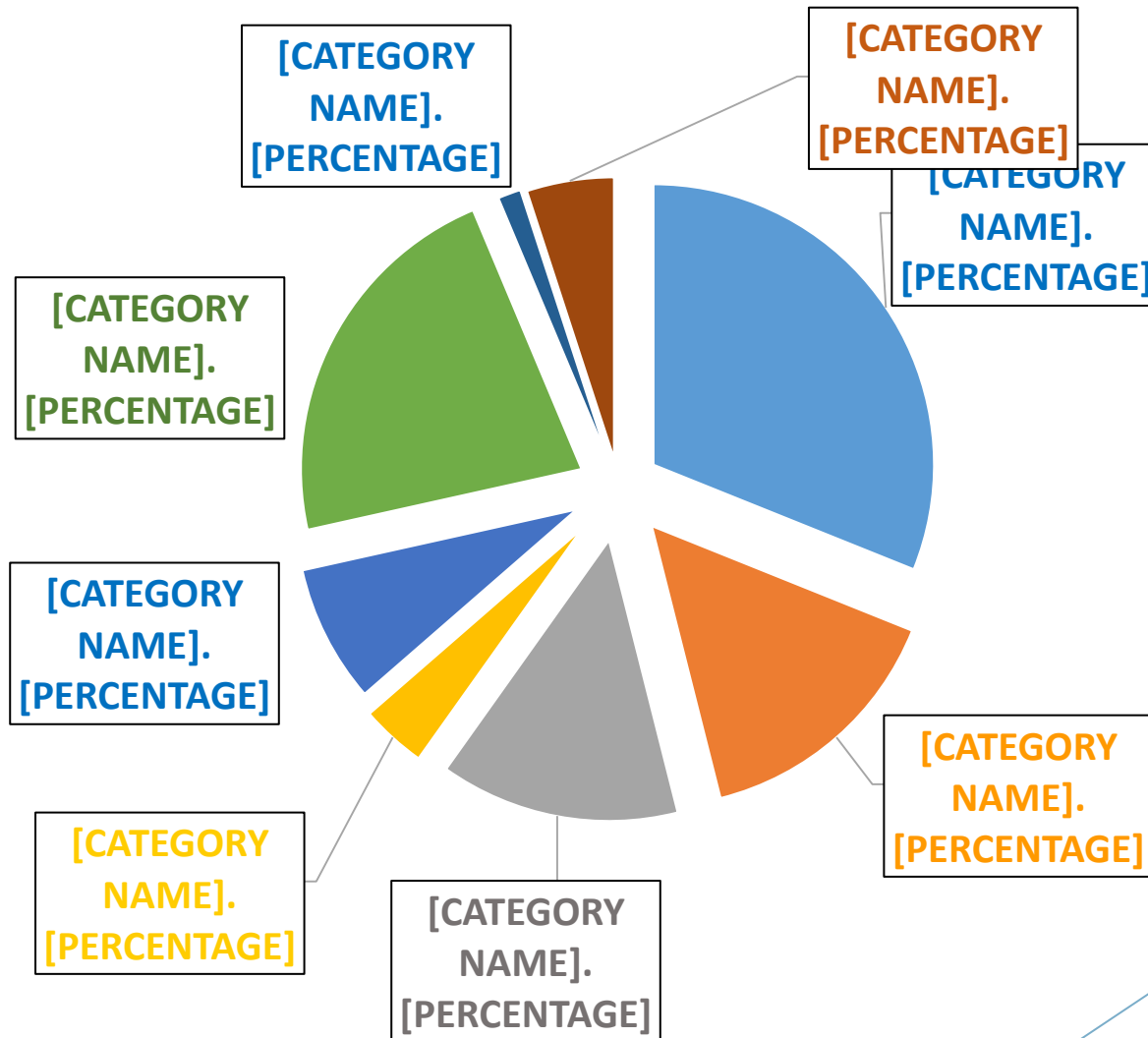


Goods and services procured

► Transport

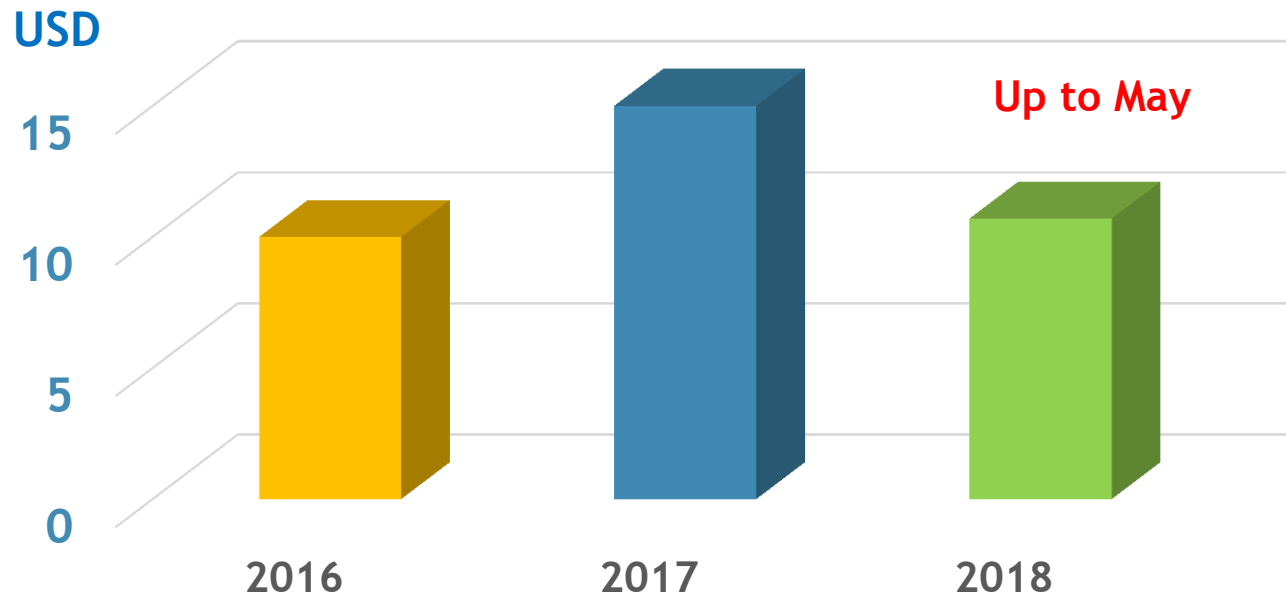


Procurement 2017: > 600 M USD



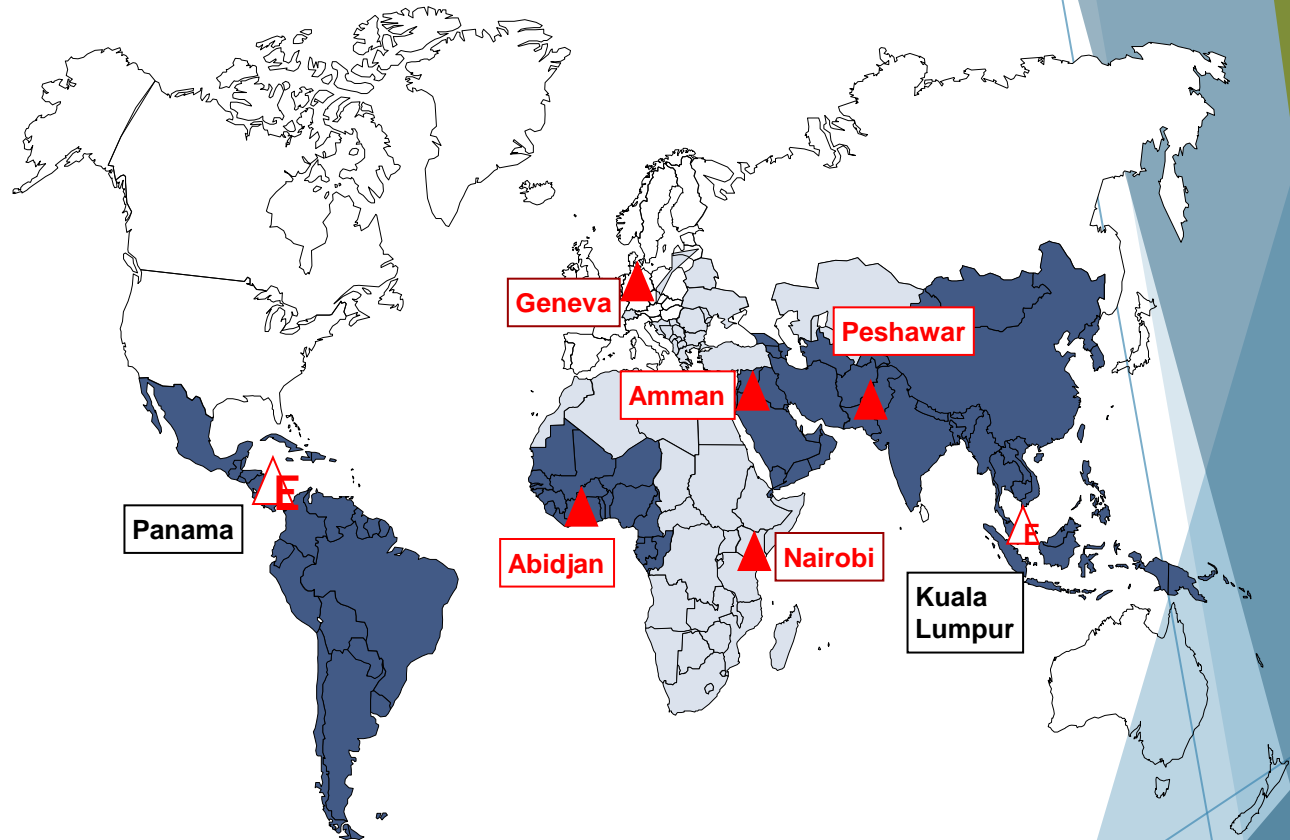
Procurement 2017 from Japan

Mainly vehicles and spare parts



Procurement 2017 from Japan

Worldwide setup



Emergency stocks

- 100'000 square meters Warehousing worldwide
- Stock value: approx. 70 millions USD
- 3.8 stock rotations per year





Sourcing for ICRC suppliers

► Identifying Socially Compliant Enterprises



Factory Assessment/Visit

Social responsibility:

- ▶ Hygiene and security, working conditions, child labor, neutrality towards conflicting parties...
- ▶ Financial strenght

▶ Quality Management:

- ▶ Production capacity, in process quality control

▶ Environmental management:

- ▶ Scrap management, effluents...

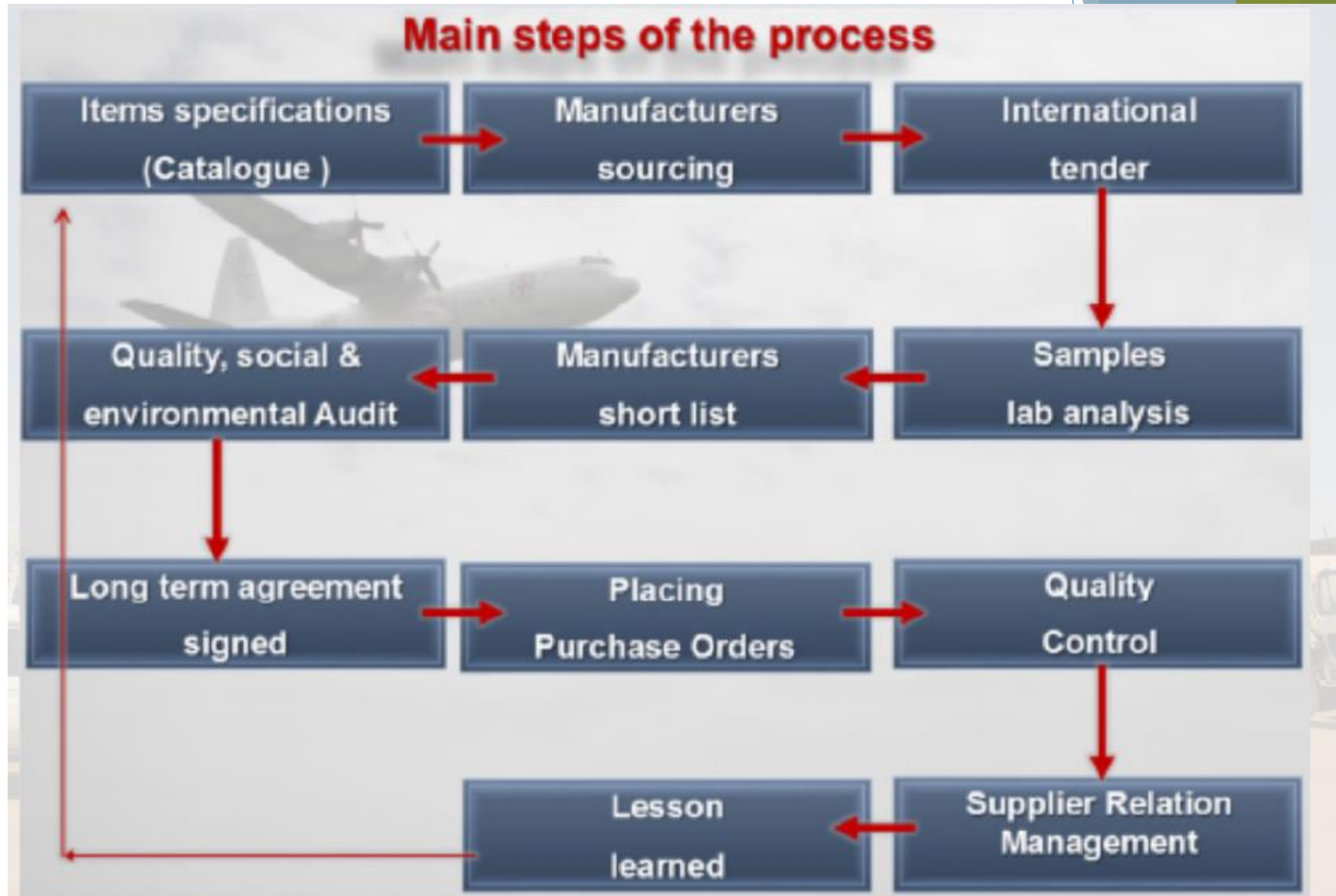
▶ Others:

- ▶ Compliance to ICRC specifications

References for compliance

- **ISO 26000:2010** Social Responsibility
- **ISO 9001:2015** Quality Management
- **ISO 14001:2015** Environment Management

Procedure for Long term Agreement



ICRC Code of Ethics for Procurement

- ▶ Integrity
- ▶ Professional competence
- ▶ Optimisation of the use of resources
- ▶ Compliance to the law of the country
- ▶ Rejection of any improper business practice

ZERO TOLERANCE POLICY !

USEFULL WEBSITE

FOR BUSINESS OPPORTUNITIES

- <https://www.icrc.org/en/doing-business-with-icrc>

FOR SPECIFICATIONS OF PRODUCTS

- <http://itemscatalogue.redcross.int/>

Procurement procedure for major relief items



ICRC

INTERNATIONAL COMMITTEE OF
THE RED CROSS

English | Français | 中文 | other languages ▾

QUICK ACCESS ▾

CONTACT

DONATE

WHO WE ARE

WHAT WE DO

WHERE WE WORK

WAR & LAW

SUPPORT US

RESOURCE CENTRE



HOME > DOING BUSINESS WITH THE ICRC

Doing business with the ICRC



22-05-2017 | ARTICLE

It's not just NGOs tackling humanitarian crises. Banks have a role too

02-12-2016 | ARTICLE

Invitation to bid for Family Tent

DOING BUSINESS WITH THE ICRC

The ICRC's procurement unit provides its field personnel and partners with a variety of relief items, including food, medical and para-medical supplies, telecommunication and office equipment, and vehicles. The ICRC's global purchasing strategy is based on forecasts, long-term needs and framework agreements. It aims to work with trustworthy suppliers to ensure efficient responses to emergency situations, seeking

ICRC Catalogue Website

<http://itemscatalogue.redcross.int/>



International Federation
of Red Cross and Red Crescent Societies



ICRC

Standard products
catalogue

 My items list

CONTACT

ERU AND RDU

FOOD AND LIVELIHOOD

HEALTH

LOGISTICS

WATER AND HABITAT



The new Geodesic Tent being tested at Geneva Fire Brigade

Lastest updates



Lipid Nutrient
Supplement Paste Small
Quantity (LNS-SQ)

FOOD AND LIVELIHOOD



Women hygiene sets,
reusable, size M

FOOD AND LIVELIHOOD



KIT,WW,DRUGS &
MATERIAL S.U., 50
patients, for donation

HEALTH



KIT,WW,DRUGS &
MATERIAL S.U., 50
pat.,for ICRC surgical
team

HEALTH



Family tent, geodesic

WATER AND HABITAT



Insulating floor mat
against cold

FOOD AND LIVELIHOOD

Tourniquet, pneumatic, complete, with arm cuff, leg cuff and hand pump-manometer

[PRINT](#)

last updated : 2011/01/01

Code	Description	Ind. price	Ship. weight	Ship. vol.	
XANETOURPN	TOURNIQUET, PNEUMATIC, with cuff leg/arm + pump/manometer	CH 230,00	1,24kg	5,022L	ADD

General information

Used in regional intravenous anaesthetics or to limit blood loss in extremity surgery. Apply after emptying venous blood with an Esmach bandage; use sufficient pressure in the double air chamber otherwise it will cause blood congestion. Time limitation: 1 hour. Start and end times need to be recorded!

Specifications

Components:	Hand pump with manometer. Chrome-plated manometer with specially tempered copper-beryllium diaphragm. Aluminium scale Graduated to 700mmHg
Complete tourniquet:	- 1 arm cuff: 57x9cm (washable plastic material) - 1 leg cuff: 96x12.5cm (washable plastic material) - 1 hand-pump manometer - Tubes and connectors
Specifications:	Inflatable rubber bladder, surrounded by a large band of material. One rubber tube, connected to pump manometer.
Packaging:	Protective wrapping. Provided in sets. Instructions for use to be included inside the packaging.

Tips for Japanese companies

- Only one interlocutor for all countries,
- CE-marked or FDA-approved goods,
- robust, easy-to-use, suitable for harsh conditions,
- documentation in English is compulsory, French is a "bonus",
 - for complex machines (ex: x-ray units), possibility for installation/maintenance/training through web of local distributors,
 - we try to avoid machines that come with short shelf-life consumables,
 - we try to avoid machines that would require export licenses for shipping to countries under US embargo. That means we need to avoid as much as possible companies that are tied to US groups or that are using US-patented technologies,
 - we usually have no interest (for now) in devices with online features like remote real-time monitoring, remote patient assessment, etc.

Japanese company: Success story

Do you know of a market of several **Billion USD**?



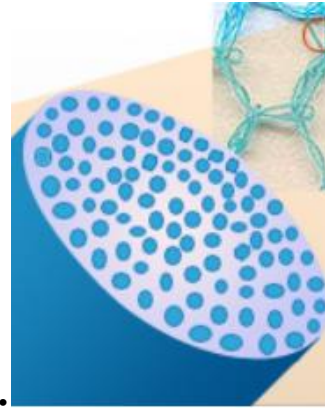
Do you know that **more than 3 Billion people** are at risk with malaria and they require Mosquito nets?



Japanese company: Success story

In 2001, Japanese Chemical company incorporated insecticide called pyrethroid into polyethylene fibers, to repel insects from factory windows!

The controlled release technology gradually brings the insecticide to the surface of the fibers.



The Chemical company thought it may be useful for people suffering from malaria. As a result of sustained R&D efforts, they developed an insecticide-treated mosquito net.

The net became the first net endorsed by the World Health Organization (WHO) in 2001 as a long-lasting insecticidal net, LLIN.

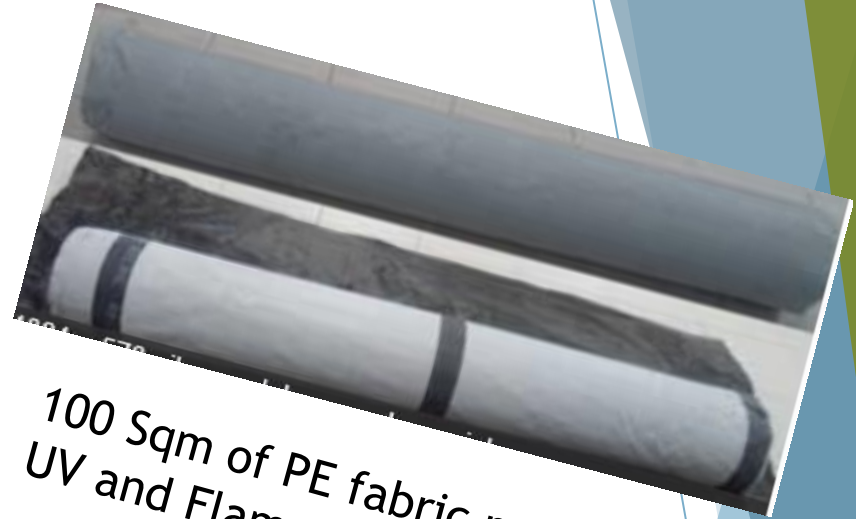


Through the United Nations Children's Fund (UNICEF) and other international organizations, the net is now supplied to over 80 countries.

Do you want to be part of a Success story?



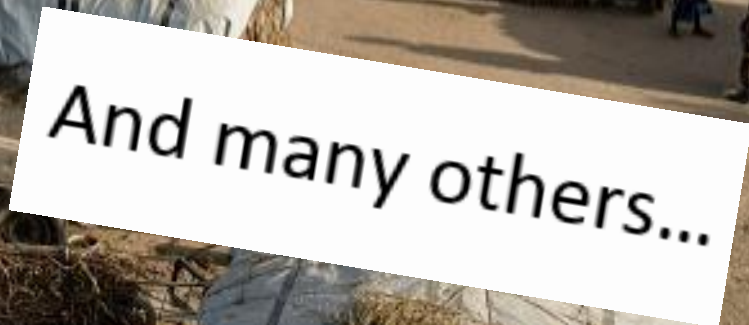
Geodesic family tent



100 Sqm of PE fabric required,
UV and Flame retardant treated

Flame retardant EN13823+A1 : expected results, Minimum class D, s2, d2.

Minimum time to reach large wing external edge: **4 minutes (LFS)**





Thank you!