



**IAEA**

International Atomic Energy Agency  
*Atoms for Peace and Development*

# The International Atomic Energy Agency (IAEA) as a Business Partner

## Office of Procurement Services

# IAEA Genesis: Atoms for Peace



*The Agency shall seek to accelerate and enlarge the contribution of atomic energy for peace, health and prosperity throughout the world.*

- The IAEA Statute was approved on 23 October 1956 and entered into force on 29 July 1957.
- In 1953, Dwight Eisenhower, the President of the United States, called for the establishment of an international atomic energy agency: Nuclear technology was the “greatest of destructive forces” but could be developed for the benefit of all mankind
- This speech provided the basis of the IAEA mandate

# The IAEA today: “Atoms for Peace and Development”



- Contributes to the development aspiration of its Member States

2015 Sustainable Development Goals (SDGs): The 17 SDGs delineate global challenges of critical importance in the context of a growing world population, increasing industrialization and changing environment.

The IAEA works closely with Member States in around 14 of the SDGs areas: Nuclear techniques are being used to address many of the development challenges, including those concerning poverty and hunger, human health, energy, and climate change.

# “Atoms for Peace and Development”



# Medium Term Strategy - Technical Departments



- Facilitating access to nuclear power and other nuclear technologies
- Strengthening promotion and development of nuclear science, technology, and applications
- Improving nuclear safety and security
- Providing effective technical cooperation
- Strengthening the effectiveness and improving the efficiency of the Agency's safeguards and other verification activities

# The IAEA at a glance



Nuclear  
Sciences and  
Applications

Nuclear  
Safety and  
Security

Nuclear  
Energy

Technical  
Cooperation

Safeguards

# The IAEA at a glance



- Specialized Agency within the United Nations
- Annual regular budget: 500.6 million Euro
- Average annual procurement spend: 125 million Euro
- 168 Member States
- 2500 staff, from more than 100 countries
- Global focal point for nuclear safety, security, standards, and cooperation
- Projects in member states in peaceful use of nuclear science and technology
- Verifies the Nuclear Non-Proliferation Treaty through field inspections worldwide
- Support of regional centre's and scientific laboratories: Seibersdorf, Monaco, Trieste
- HQ in Vienna, Austria with Liaison Offices in Geneva and New York, and Regional Offices in Toronto and Tokyo

# The IAEA Regional Office in Tokyo



- Established in 1984
- Is part of the IAEA Department of Safeguards
- Facilitate the carrying out of inspections required by the Treaty on the Non-Proliferation of Nuclear Weapons, and for other purposes as may be mutually agreed upon
- Consists of resident safeguards inspectors and locally recruited support staff.
- Provides:
  - (a) A means of prompt liaison with Japanese Government Officials.
  - (b) Administrative support and technical facilities for resident and Vienna based inspectors.
  - (c) Storage and transportation facilities for safeguards equipment.



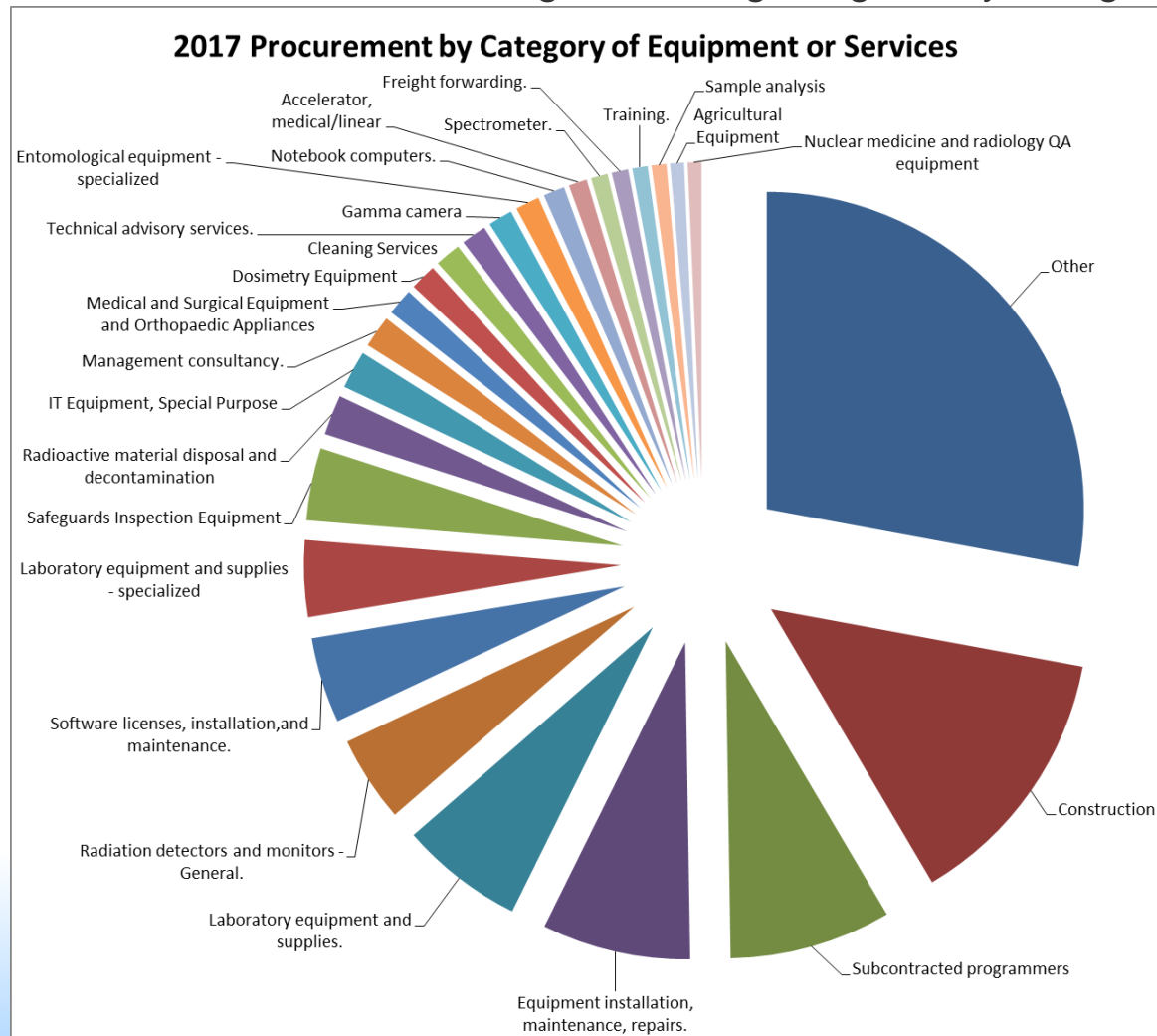
# The Agency purchases a diverse range of goods, equipment and services

- Freight Forwarder services
- Laboratory supplies (consolidator)
- Cleaning Services IAEA HQ
- Spent fuel repatriation
- Satellite Imagery Data
- Research Reactor Spent Fuel Removal
- Safeguards system upgrades in reactors
- Travel services
- Safeguards Next-Generation Surveillance Systems
- Ion Mass Spectrometers
- IT Consultant Services
- Gamma Irradiators
- Medical Linear Accelerators
- Networked photocopying, digital printing and scanning equipment and related services
- Office furniture
- Software licenses, maintenance, support
- Laser Ablation Systems
- Pan-African Cancer Control Education and Training Harmonization Framework
- Mass spectrometers (TOF-SIMS, IM, NG, )
- Radiation Portal Monitors
- Radioactive sources - procurement, removal and conditioning
- Internet connectivity
- Security upgrade of nuclear facilities in member states
- Electron microscopes
- X-ray machines
- Graphics design consultancies
- Shipping, courier, mail services
- Radiopharmaceutical production - cyclotrons, hot cells, in-cell equipment

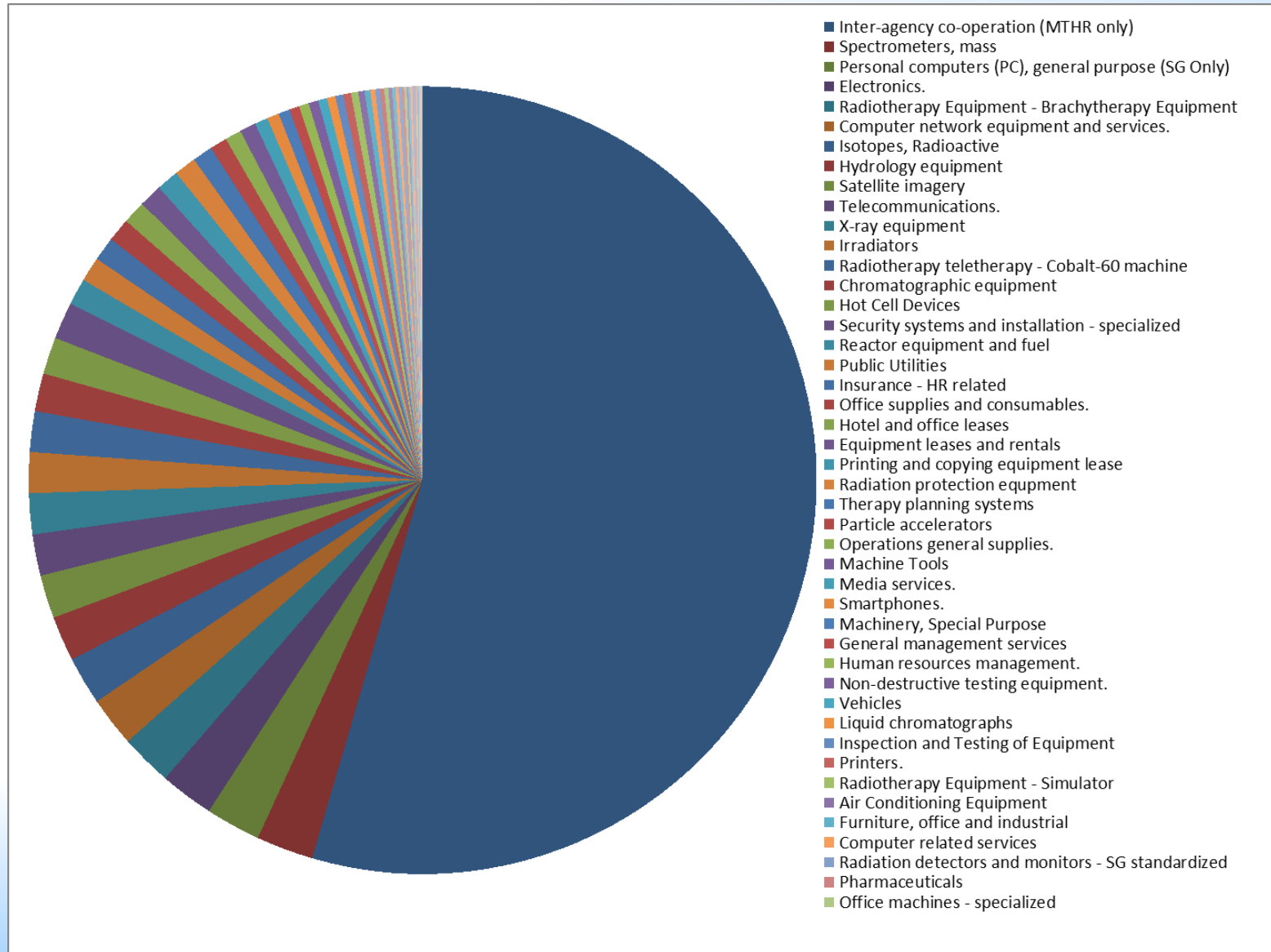


# In 2017, 5480 orders, total value approximately 164 million Euro, average value of Euro 30K, 136 orders above Euro 150K

The Agency procures a diverse array of goods, equipment and services: scientific, information technology, technical consultants, medical, agricultural, geological, hydrological



# The Agency procures a diverse array of goods, equipment and services: categories included in “Other” category



# Nuclear security and safety - improving Members States nuclear facilities



Typical projects are:

- Radiation detectors
- Upgrade of security at nuclear facilities (by provision of physical protection material – alarms, armoured doors, vehicle blocks, intrusion sensors, portal monitors etc.) or creation of modernization of training centres of security
- Construction/minor civil works (concrete base, walls, laying pipes & cables)
- purchase of security vehicles

# Strengthening the safeguards verification process



Typical purchases are:

- Installation of infrastructure in a nuclear power plant to support Safeguards monitoring devices
- Construction/minor civil works (concrete base, walls, laying pipes & cables)

Schedule is constrained and work has to be accomplished at a specific window during the time a reactor is shutdown for overhaul

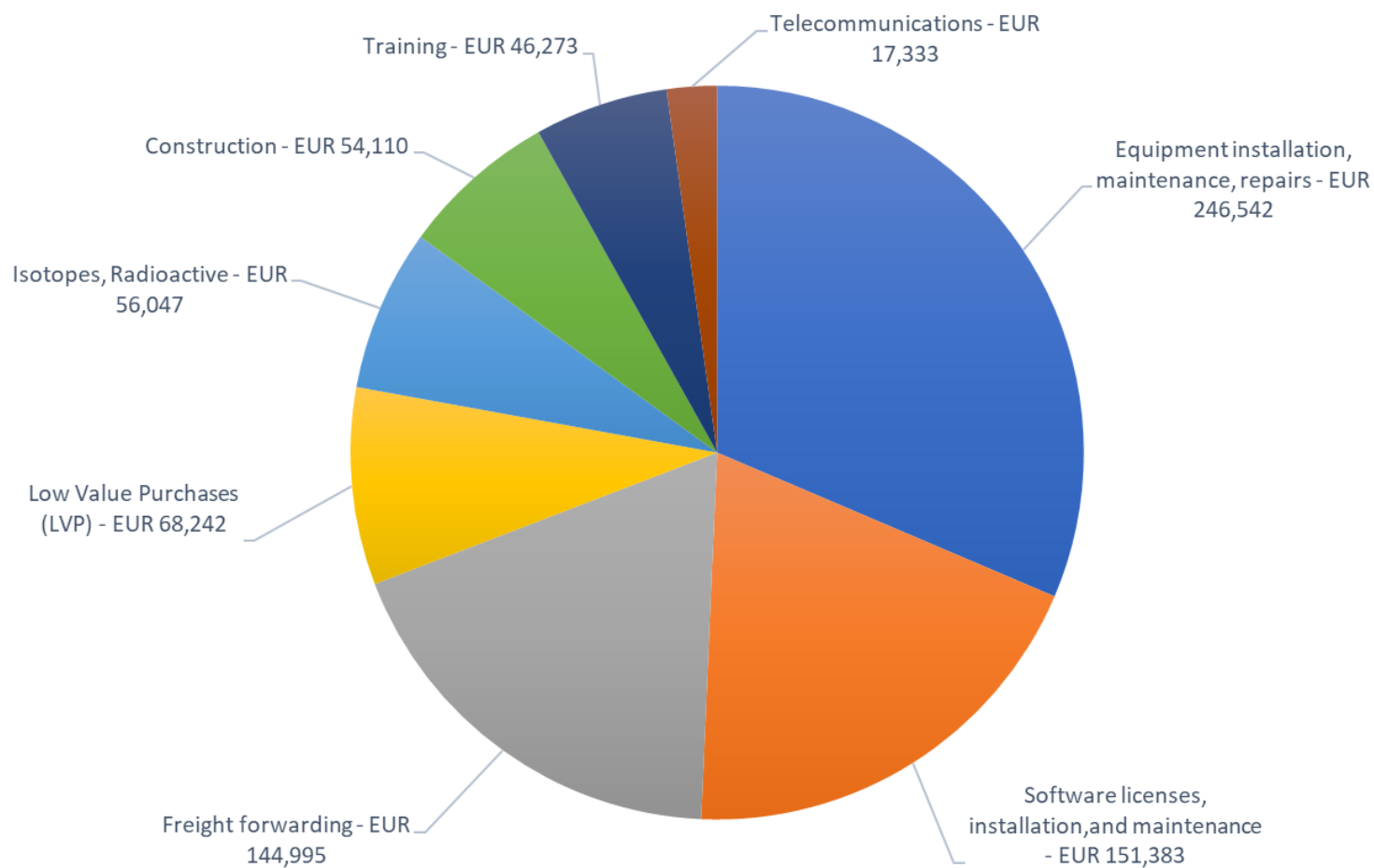
- Radiation detectors and related equipment
- Special purpose surveillance cameras
- Sealing equipment
- Satellite Imagery Data

# Technical Cooperation - treating cancer in Member States

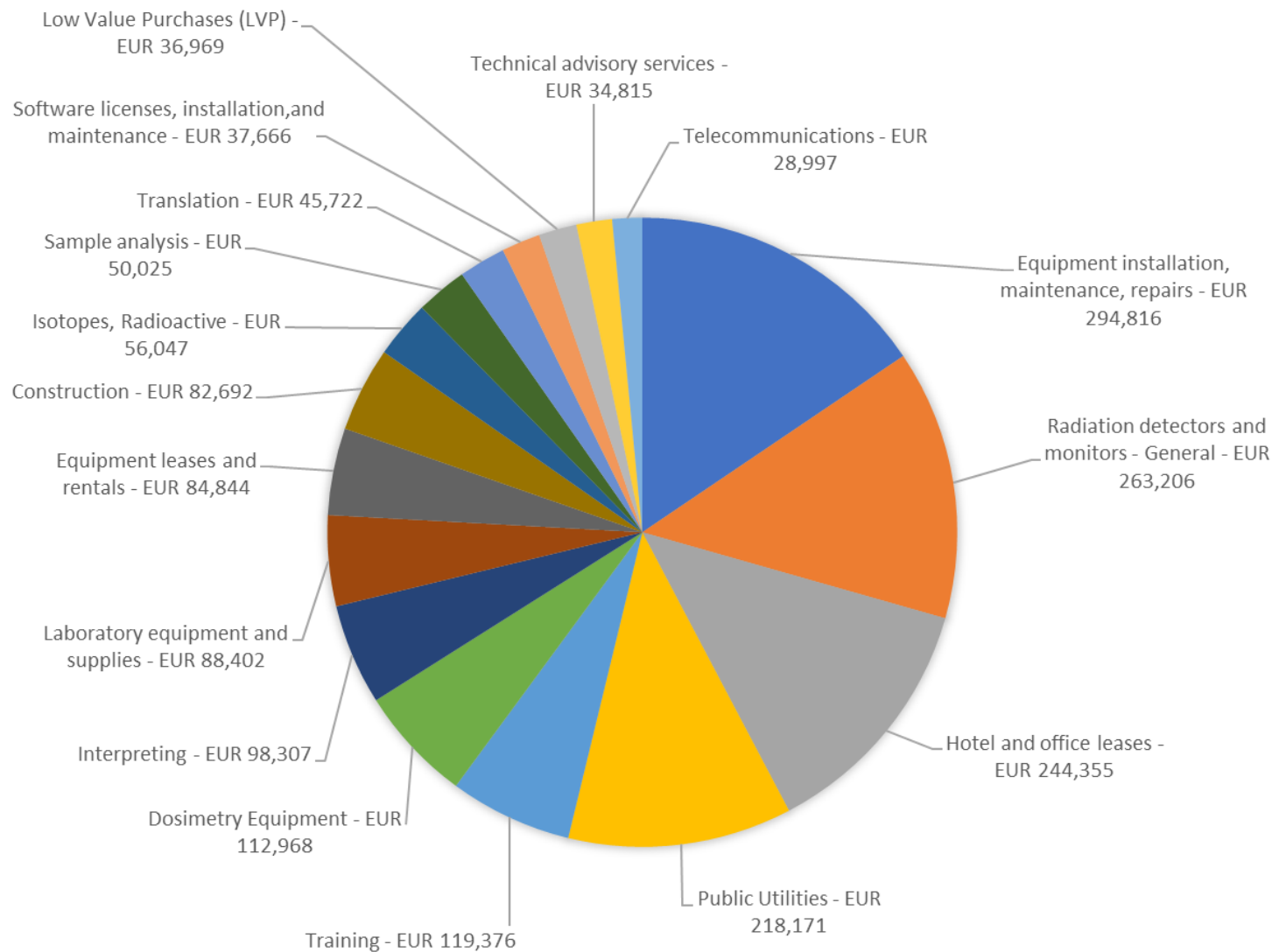
Equipment	Types
Teletherapy Unit	Cobalt-60 teletherapy
	Linear accelerator
Brachytherapy Unit	Cobalt-60 HDR brachytherapy
	$^{192}\text{Ir}$ HDR brachytherapy
X-ray Orthovoltage Unit	For surface treatment
Simulator	X-ray fluoroscopic
Treatment Planning System	(required for all therapy unit – diverse)
Immobilization system	For patients
Therapeutic Radionuclide generator	$^{188}\text{W}/^{188}\text{Re}$ generator $^{90}\text{Sr}/^{90}\text{Y}$ generator(both Beta)

# Japan - 2016-2017 POs by Commodity Group

## Total EUR 785,000 (411 POs)



# 2016-2017 POs issued to Japanese suppliers by Commodity Group – Total EUR 1,897,000 (109 POs)





# IAEA Procurement Information: [www.iaea.org](http://www.iaea.org)



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- [Partnerships](#)

## GOVERNANCE

- [General Conference](#)
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## MANAGEMENT TEAM

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## ORGANIZATIONAL STRUCTURE

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## EMPLOYMENT

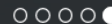
- [Working at the IAEA](#)
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## PROCUREMENT

- [Procurement overview](#)

Video

"This is the IAEA" video collection



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# IAEA business opportunities



## Bidding for business opportunities with the IAEA

The IAEA carries out its procurement process under strict adherence to the principles of transparency, fairness, competition and best value, as well as international best practices. This is reflected throughout the evaluation and award process and is in accordance with the IAEA's Financial Regulations and Rules.

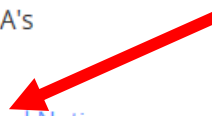
The IAEA makes its business opportunities available on the [United Nations Global Marketplace](#).

All bids and proposals must be prepared and submitted according to the [IAEA's General Instructions for Bidders](#) and the Special Instructions to Bidders forming part of the relevant solicitation.

Currently, prospective vendors do not need to register with the IAEA to participate in the solicitation process. However, the IAEA has rolled-out an iSupplier portal through which suppliers can submit their offers and invoices. With the launch of the iSupplier portal the IAEA will start progressively phasing out other channels of submission of offers and invoices, therefore suppliers are encouraged to register and submit their offers and invoices through the [iSupplier portal](#); a navigation guide and training material can be found in the IAEA iSupplier portal once the vendor is registered.

If a vendor is awarded a contract, the IAEA may request additional documentation as necessary.

<https://www.ungm.org/>



## Welcome to the UNGM

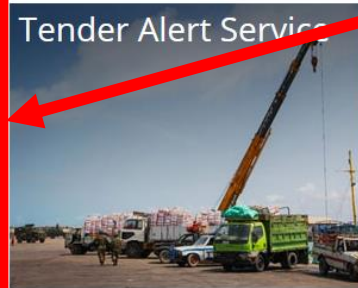
Login and New Registrations



Business Opportunities



Tender Alert Service



UN Staff Area



Contract Awards



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UNSPSC



Wish you had known about a tender earlier? Wish you had more time?

**We connect vendors to tenders.** [Subscribe to the Tender Alert Service now.](#)

Title

Description

Reference

Published between

and

04-Jul-2018

Deadline between

04-Jul-2018

and

Clear All

Show more criteria



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04-Jul-2018

and

Clear All

UN Organization

IAEA [\(remove\)](#)

Beneficiary country/territory

Type a country/territory nam

UNSPSC Codes

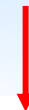
[Select UNSPSC](#)

Type

- ☐ Not set ☐ Request for EOI ☐ Request for proposal  
☐ Request for quotation ☐ Invitation to bid  
☐ Request for pre-qualification ☐ Request for information  
☐ Grant support-call for proposal ☐ Pre-bid notice

Hide advance criteria

# IAEA business opportunities on UNGM



Displaying results 1 to 15 of 29

	Title	Deadline	Published	UN organization	Type of notice	Reference	Beneficiary country/territory
Express Interest	<a href="#">Supply of 90 units of Xmore SD cards (SD-32G-XIE83)</a>	12-Jul-2018 17:00 (GMT 2.00)	03-Jul-2018	IAEA	Request for quotation	RFQ-146279-SK	Austria
Express Interest	<a href="#">Supply of SanDisk SD cards</a>	12-Jul-2018 17:00 (GMT 2.00)	03-Jul-2018	IAEA	Not set	RFQ-146280-SK	Austria
Express Interest	<a href="#">Molybdenum to Technetium 99m Generators for Multiple Countries</a>	18-Jul-2018 17:00 (GMT 2.00)	03-Jul-2018	IAEA	Request for quotation	RFQ 141270-JB	Multiple destinations
Express Interest	<a href="#">Secure Paper Destruction Units</a>	23-Jul-2018 17:00 (GMT 2.00)	03-Jul-2018	IAEA	Request for proposal	RFP-140286-PK	Austria
Express Interest	<a href="#">Radon Detector with real-time monitoring</a>	13-Jul-2018 17:00 (GMT 2.00)	02-Jul-2018	IAEA	Request for quotation	RFQ 145275	Namibia
Express Interest	<a href="#">Exchange of a fire-proof Door at the IAEA Laboratories in Seibersdorf, Austria</a>	11-Jul-2018 17:00 (GMT 2.00)	29-Jun-2018	IAEA	Request for quotation	RFQ 145273-SB	Austria
Express Interest	<a href="#">Portable contamination monitor for alpha and beta/gamma survey</a>	16-Jul-2018 17:00 (GMT 2.00)	29-Jun-2018	IAEA	Request for quotation	RFQ No 145280-VC	Latvia
Express Interest	<a href="#">Multipurpose handheld radiation measuring and identification equipment</a>	09-Jul-2018 17:00 (GMT 2.00)	27-Jun-2018	IAEA	Request for quotation	RFQ No 143282-VC	Latvia
Express Interest	<a href="#">Portable combined chemical and gamma radiation detector</a>	09-Jul-2018 17:00 (GMT 2.00)	27-Jun-2018	IAEA	Request for quotation	RFQ No 143281-VC	Latvia

Awards resulting from solicitations published on [www.UNGM.org](http://www.UNGM.org) will IAEA posts the award information on [www.UNGM.org](http://www.UNGM.org)



# IAEA iSupplier Portal



## Bidding for business opportunities with the IAEA

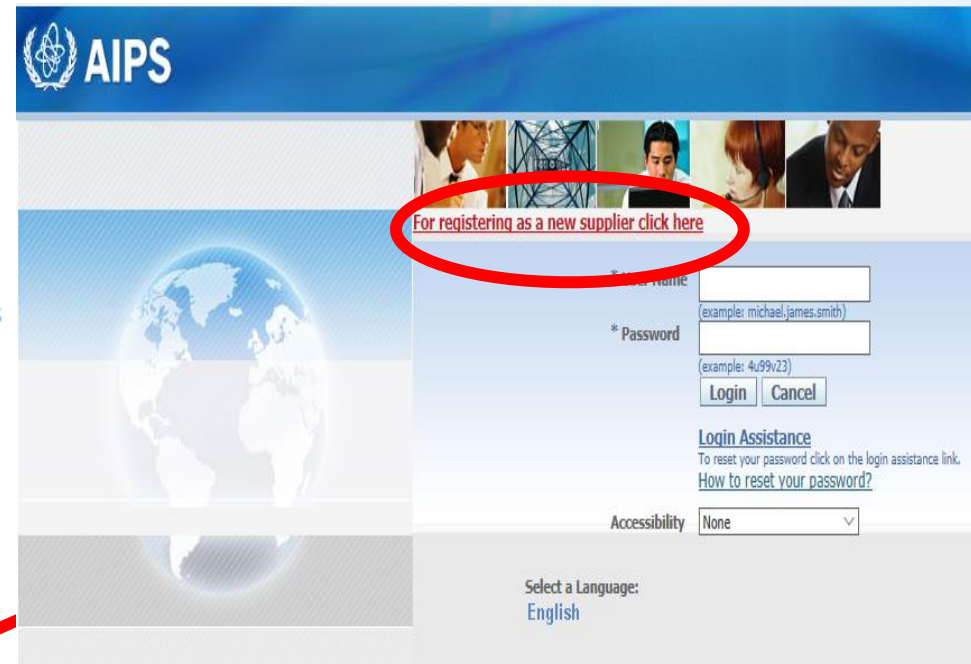
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<https://suppliers.iaea.org>

# IAEA iSupplier Portal



IAEA Supplier Portal

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Search 

PO Number

Go

Notifications

Full List

Subject	Date
No results found.	

Orders At A Glance

Full List

PO Number	Description	Order Date
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Orders

Purchase Orders

Invoices

Payments

Training Manuals



# Some practical guidelines for suppliers interested in doing business with the IAEA



- Always respond when invited to submit an offer, even if you should not be in a position to participate, in order to keep your organization on the active list.
- Study tender documents carefully, ask for clarifications in a timely manner if there is any uncertainty.
- Ensure that your offer meets ALL requirements, including quality certificates, financial statements, catalogues, submission forms etc., in the requested format and language to ensure your offer is eligible.
- Meet the submission deadline and any other given deadlines.
- The IAEA Supplier Registration Form shall be completed by all new suppliers and should be used by existing suppliers to update contact/banking information, if changed, or register through the IAEA iSupplier portal at <https://suppliers.iaea.org>
- Payments and Response Currency:
  - The IAEA does not accept pre-payment. Standard Terms are Net 30 days
  - The IAEA's preferred currency is EURO

# Suppliers interested in doing business should be aware of the Agency's framework



- General Terms and Conditions: Goods and Services, Goods, Services
- General Instructions for Bidders
- Procurement Ethics: Compliance with UN Supplier Code of Conduct

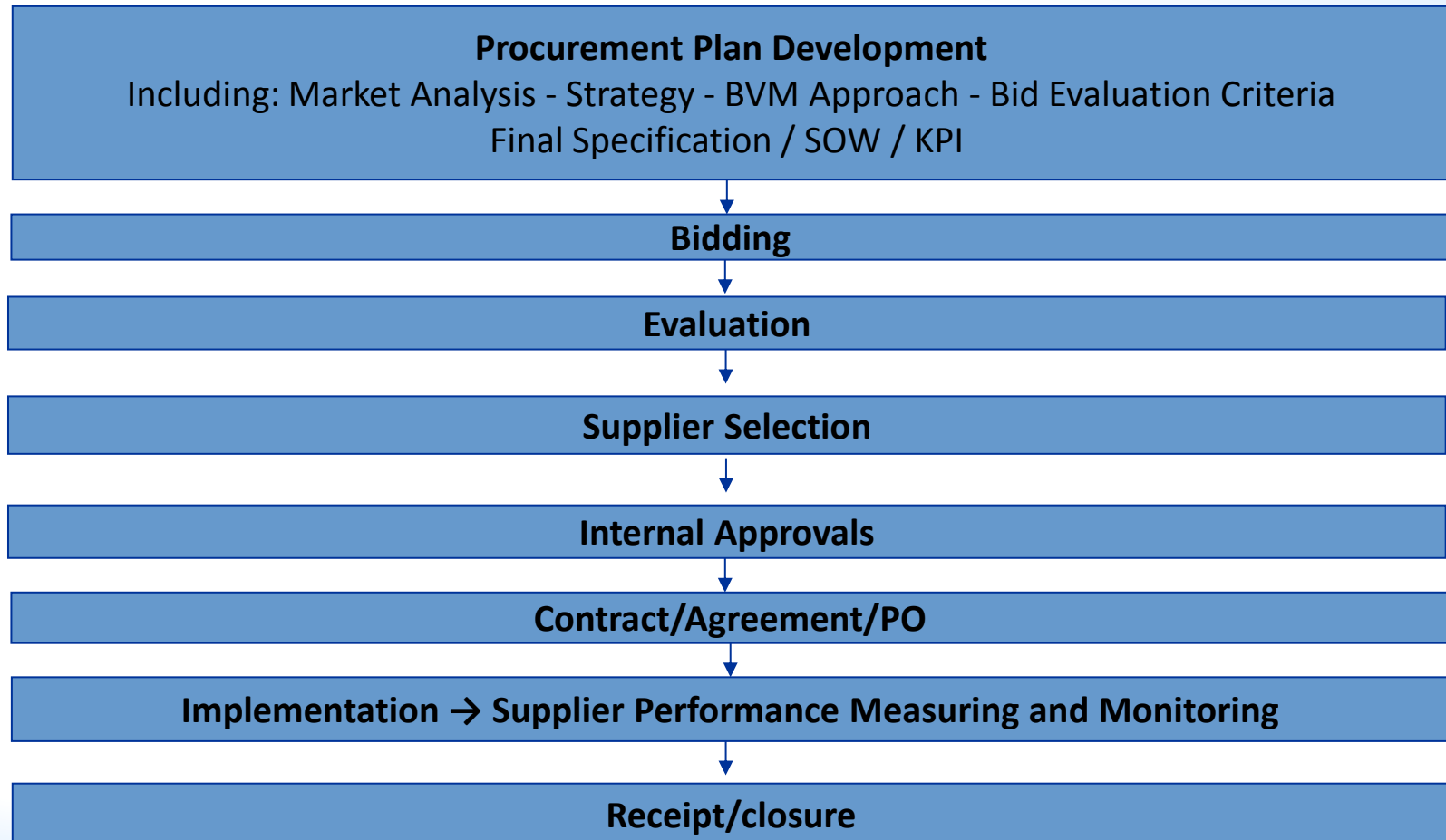
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<http://www.iaea.org/About/Business/>

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- Special Instructions to Bidders

# Achieving the Agency's programmatic goals and objectives and best value for money through fair, transparent and effective competition



[MTPS-Supplier.Contact-Point@iaea.org](mailto:MTPS-Supplier.Contact-Point@iaea.org)



**IAEA**

International Atomic Energy Agency  
*Atoms for Peace and Development*

*Thank you!*

