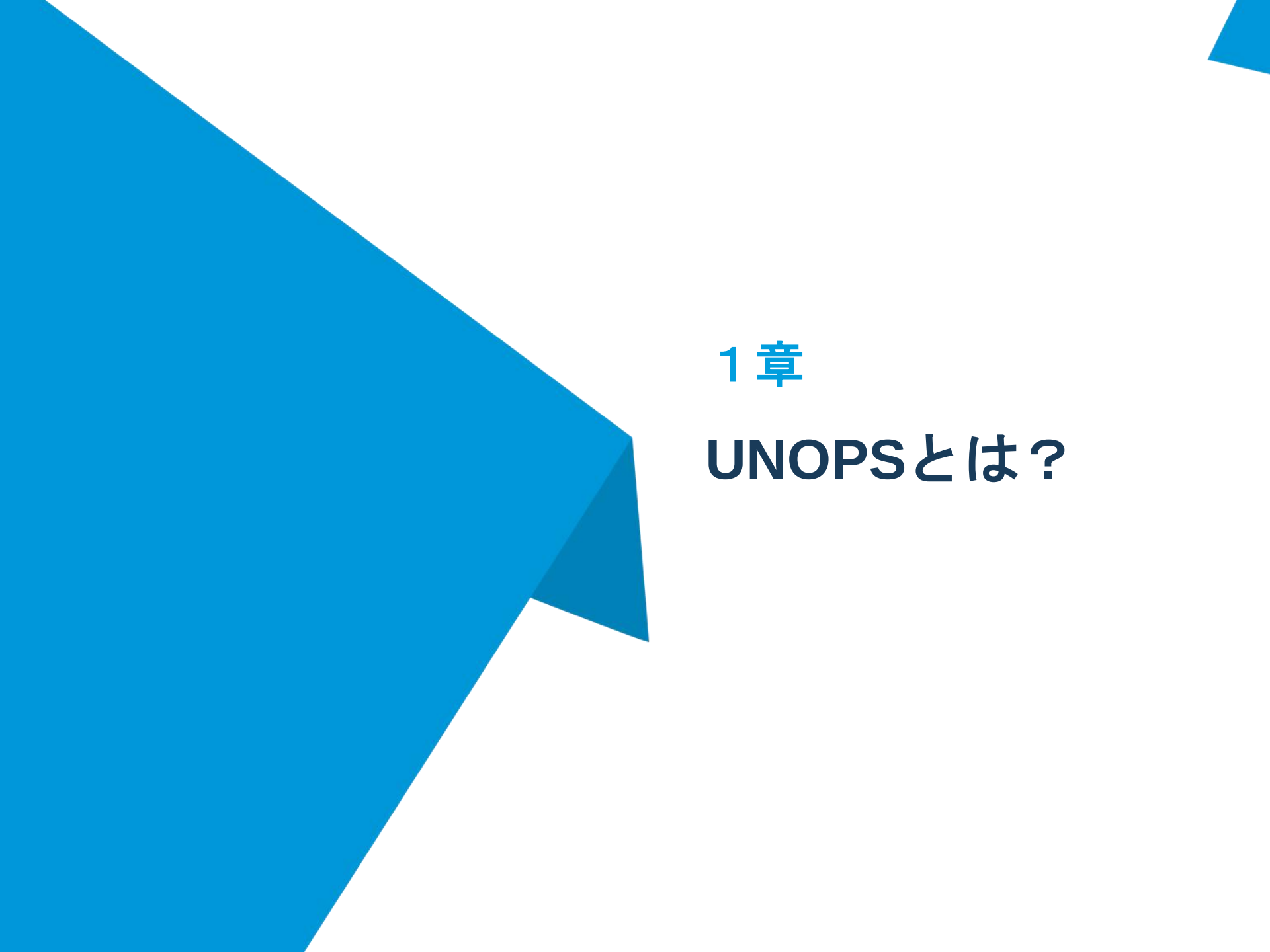


Business Opportunity with UNOPS

2017 6月



The background features abstract blue geometric shapes. A large blue triangle points towards the center from the left. A smaller blue triangle is in the top right corner. Another blue shape is partially visible at the bottom center, behind the main text.

1 章

UNOPSとは？

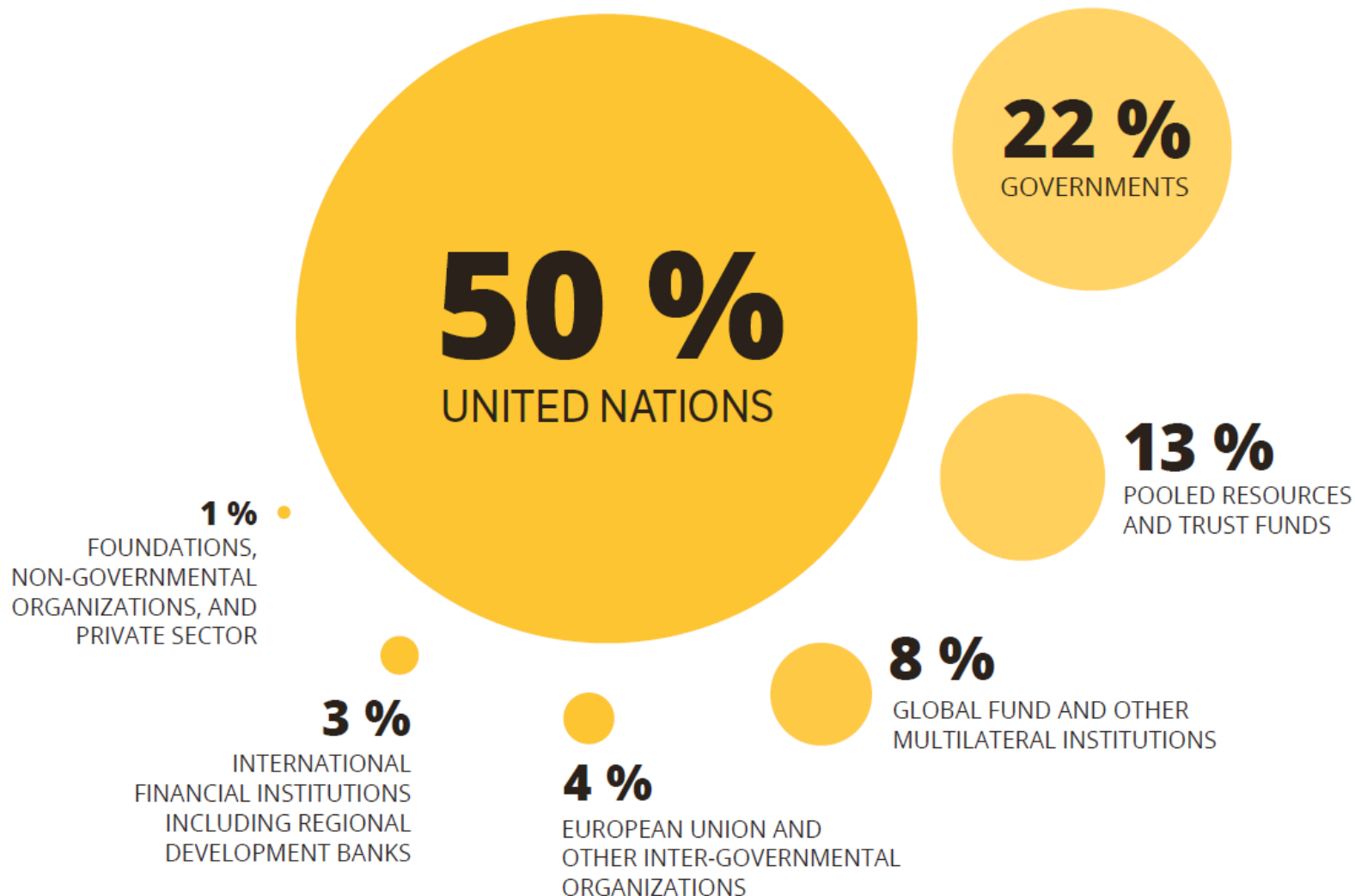


UNOPS

(国連プロジェクトサービス機関)

平和構築、人道支援、開発分野等における
プロジェクトの実施管理、調達、インフラ整備
等を行う国連機関。

UNOPSのドナー及びパートナー



UNOPSの3つの事業柱

Infrastructure



Project Management



Procurement



UNOPSは完全なプロジェクトベース組織であり、80カ国以上で1000を超える数のプロジェクトを実施しています。

優良組織であるために

UNOPSは、外部組織との比較評価を継続的に行い、プロセスの外部承認に努め、国際的に認められた最良事例や評価基準を採用しています。



ATI INTERNATIONAL
AID
TRANSPARENCY
INITIATIVE



PMI
Consultant Registry



EFQM
Recognised for excellence
4 star - 2013

2015年の達成状況

総額14億米ドル以上



6,200 台以上
車両調達



39,000 台
機械・設備の調達



2億4000万 服以上
薬品の調達と配給



4000万 以上
医療用品の取り扱い



38本
橋の設計、建設、修復



7億1700 \$
以上に価する
パートナーへの物資・
サービスの提供



3万7000日 以上
技術的支援とアドバイス



220万日 以上
労働日数の創出



2,572 km
道路の設計、建設、修復



46 校
学校と、2つの大学の
設計、建設、修復



25 施設
病院と、105ヶ所の
診療所の設計、建
設、修復



2本
滑走路と、2つの
空港の設計、建
設、修復



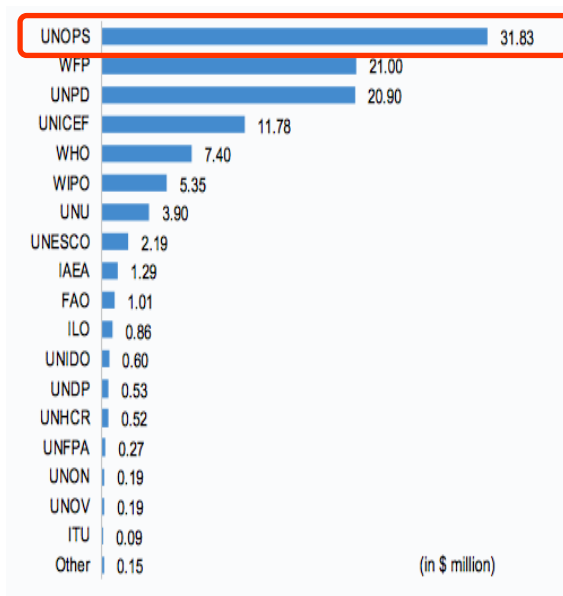
2章

UNOPSの調達と 日本

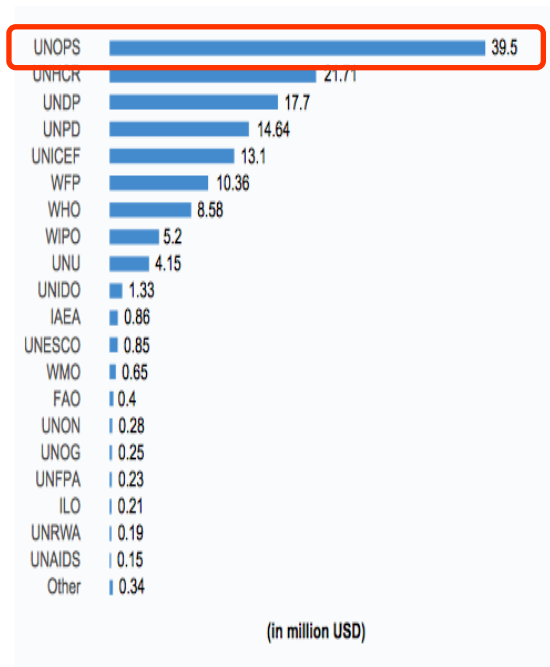
日本 – UNにおける調達 (2016)

1 国連機関ごとに見る調達状況

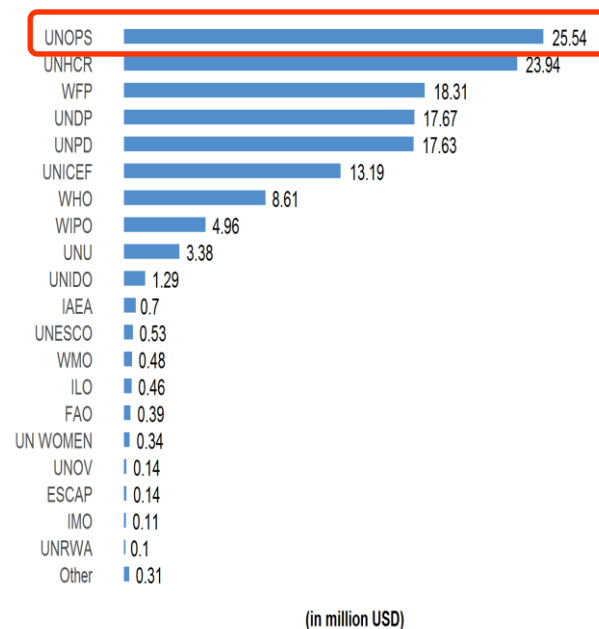
2014



2015



2016

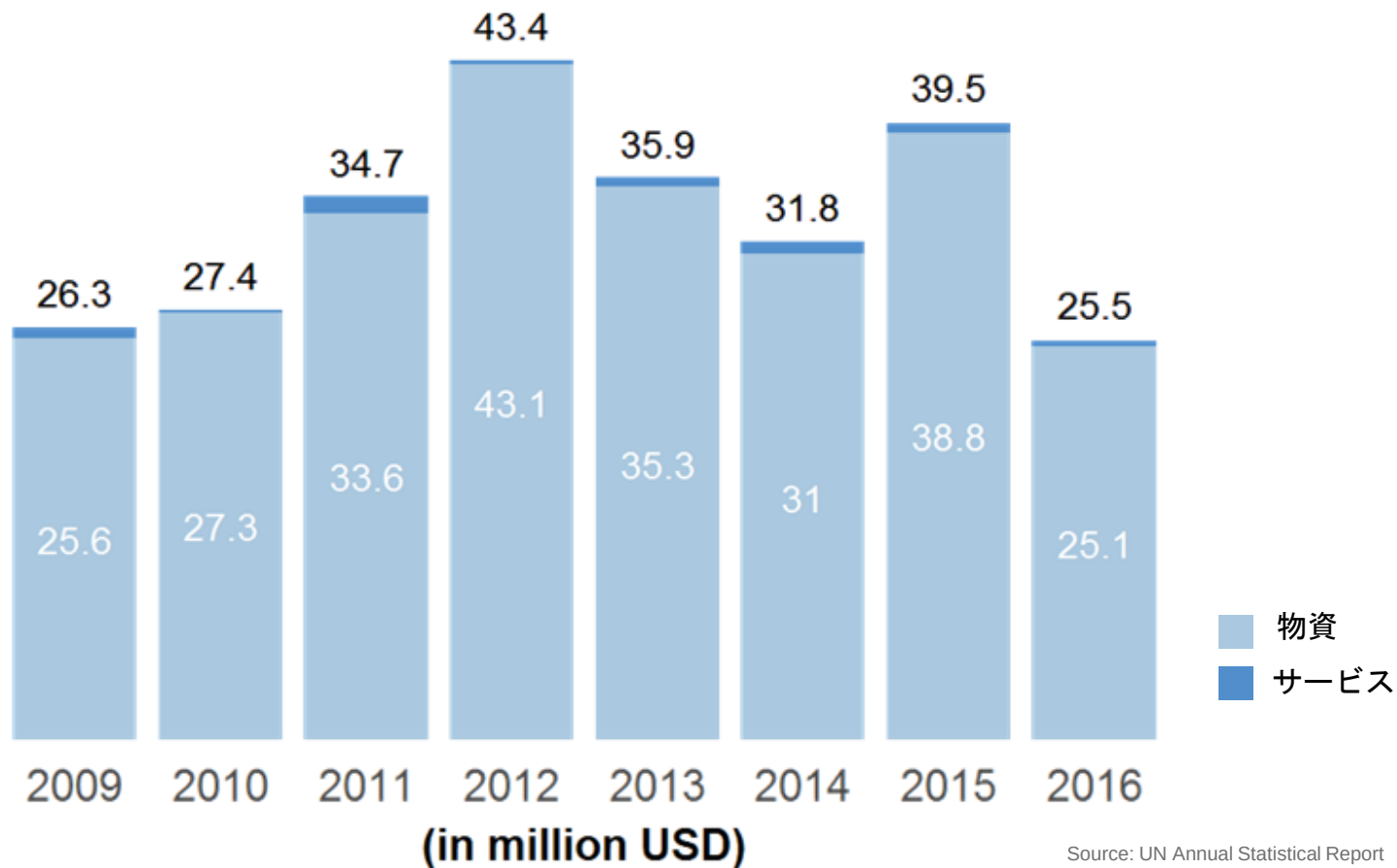


Source: UN Annual Statistical Report

日本 – UNOPSにおける調達 (2016)

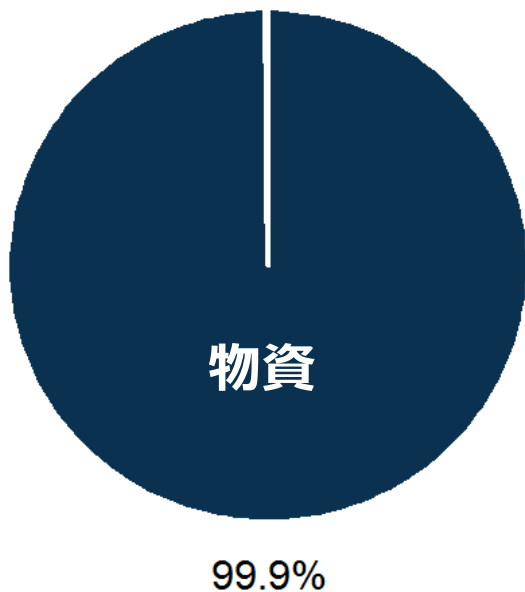
- ② UNOPSは安定して日本から物資、サービスを調達しています。

圧倒的に物資調達

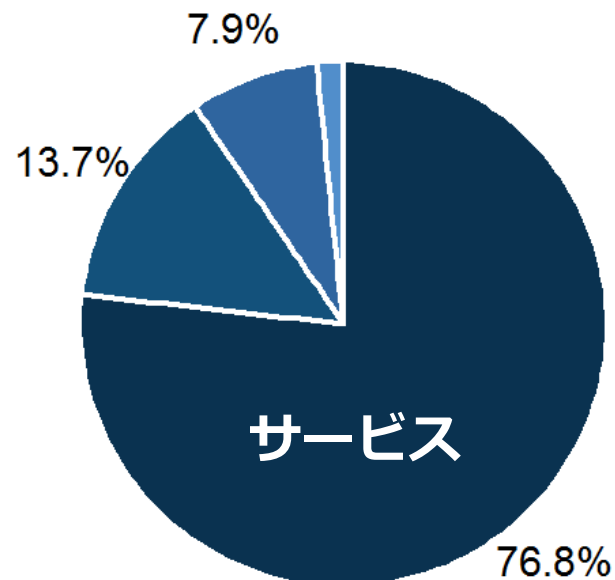


日本 – UNOPSにおける調達 (2016)

3 UNOPSが日本より調達する物資、サービスの内訳



- Motor vehicles and parts
- Security and safety equipment
- Medical equipment



- Transportation, storage, mail services
- Editorial, design, graphic services
- Travel, food and lodging
- Management and admin services

Source: UN Annual Statistical Report



3章

UNOPSとの ビジネス機会 拡大のために

UNOPSとのビジネス機会

- UNOPSにおける調達情報はすべて、UNGM.orgに公開されています。

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Title

Description

Reference

Published between

Deadline between

13-Jun-2017

and

13-Jun-2017

and

Clear All

Show more criteria

Displaying results 1 to 15 of 67

Title	Deadline	Published	UN organization	Type of notice	Reference	Beneficiary country
Hybrid Passenger Sedan For UNOPS KEOH	29-Jun-2017 09:00 (GMT 0.00)	13-Jun-2017	UNOPS	Invitation to bid	ITB/2017/764	Kenya
SUPPLY OF TWO 20KVA GENERATORS FOR UNOPS KEOH OFFICE IN NAIROBI, KENYA	20-Jun-2017 10:00 (GMT 3.00)	13-Jun-2017	UNOPS	Request for quotation	RFQ-KEOH-2017-048	Kenya
Sale of Surplus items in Male	18-Jun-2017 13:00 (GMT 5.30)	13-Jun-2017	UNOPS	Invitation to bid	LKOH/B5505/2017/ITB-004	Maldives
Provision of Mine/Explosive Remnant of War (ERW) Risk Education in Transit and Encashment Centres	27-Jun-2017 17:00 (GMT 4.30)	12-Jun-2017	UNOPS	Request for proposal	AFG/UNMAS/CANADA-20808/2017/001	Afghanistan

Help



さらに計画的にUNOPSとのビジネス機会を検討するための有益情報①

- UNOPSのprocurement plans(調達プラン)は、unops.org の“How to supply us tab”をご覧ください。


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[How we procure](#)
[How to supply to us](#)
[What we procure](#)
[Business opportunities](#)
[Awarded contracts](#)
[Grant support - call for proposal](#)

[Vendor sanctions](#)
[Other information](#)

How to supply to us



All UNOPS suppliers must abide by the [UN Supplier Code of Conduct](#) and comply with [UNOPS General Conditions of Contract](#) which contain specific provisions proscribing landmines, child labour, sexual exploitation and supporting the fundamental rights of workers.

Suppliers are strongly encouraged to join the [UN Global Compact](#) and join the United Nations in working towards the vision of a sustainable and inclusive global economy which delivers lasting benefits to people, communities, and markets. UNOPS does business only with those vendors sharing its respect for fundamental human rights, social justice, human dignity and equal rights of men and women, as enshrined in the Charter of the United Nations.

Apply to become a UNOPS supplier

UNOPS is a member of United Nations Global Marketplace (UNGM), the common procurement portal of the United Nations system. UNGM acts as a single window through which potential suppliers may register to access a global market of over \$15 billion annually across UN organizations. All UNOPS suppliers must be registered with UNGM. If you have any questions regarding the UNGM, such as registration with the UNGM or the tender alert service, please contact registry@ungm.org.

UNOPS is interested in diversifying its supplier base and finding suppliers of quality goods and services at competitive prices, especially from developing countries and countries with economies in transition.

UNOPS current procurement needs are published in UNGM. These opportunities are also available as a live feed in our 'Business opportunities' section.

Our short- to medium-term procurement needs are laid out in **quarterly procurement plans**. In addition, you may wish to review the [Annual Statistical Report on United Nations Procurement](#) for the past procurement profiles of many UN organizations including UNOPS.

In order to foster effective competition and to increase transparency, UNOPS is making project procurement plans available to the public. By notifying the supplier community of forthcoming procurement requirements, UNOPS expects to increase the probability of receiving responsive offers and increase competition and transparency.

The UNOPS procurement plans are provided in an Excel format that allows for comfortable searching and filtering: [Procurement Plan 2017 all regions](#)

	A	C	D	E
1	 UNOPS Master Procurement			
2	Project No.	Office Operational Hub, Operating Centre,	Requirement type: Goods	Description of the procurement
69	B5301	AFR, CDOH, Democratic Services		Entretien des climatiseurs
70	20215-001	AFR, ETOH, Ethiopia	Goods	Ambulance for Oromia Health Bureau
71	20215-001	AFR, ETOH, Ethiopia	Goods	Ambulance for SNNPR Health Bureau
72	11943-002	AFR, ETOH, Ethiopia	Works	Refurbishment of existing building of neo-natal health car
73	20066-001	AFR, ETOH, Ethiopia	Goods	Truck for Oromia Health Bureau
74	20215-002	AFR, ETOH, Ethiopia	Goods	8 Vehicle Somali Health Bureau
75	20283-00	AFR, ETOH, Ethiopia	Goods	TOYOTA HILUX Pickup for Oromia Health Bureau
76	20283-00	AFR, ETOH, Ethiopia	Goods	SNNPR - 5 Land Cruiser hard Tops
77	20305-00	AFR, ETOH, Ethiopia	Goods	Ambulances for Ministry Of Health
78	20350-00	AFR, ETOH, Ethiopia	Goods	Toyota Midi Bus for Amhara Health Bureau
79	20350-00	AFR, ETOH, Ethiopia	Goods	1 Coaster Bus and 1 Hard Top Tigray Health Bureau
80	20481-00	AFR, ETOH, Ethiopia	Goods	FMoH Vehicle Tracking & Driver behaviour Management Sy
81	20682-00	AFR, ETOH, Ethiopia	Goods	5 Vehicles for Addis Ababa Health Bureau
82	To be confirmed	AFR, ETOH, Ethiopia	Works	Solar Panel for 167 Health Centers
83	To be confirmed	AFR, ETOH, Ethiopia	Goods	FMoH - Motorcycle

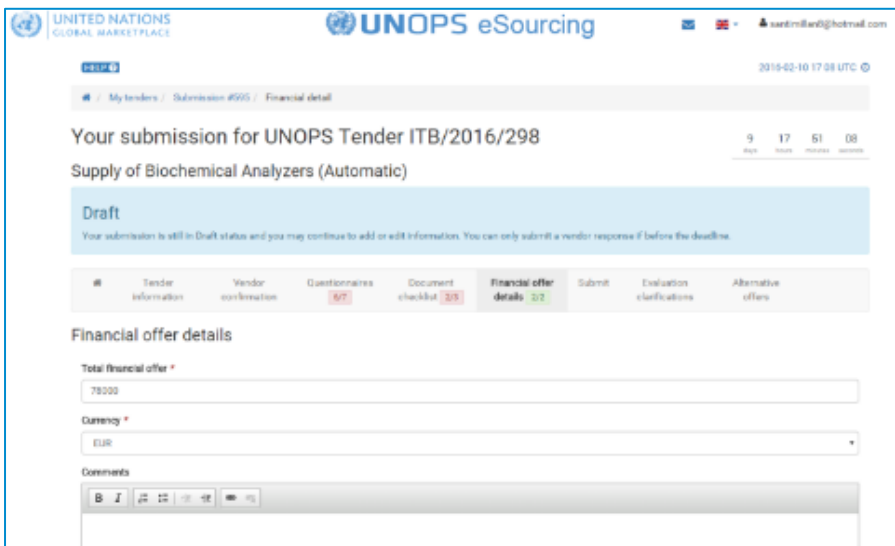
Procurement plans



さらに計画的にUNOPSとのビジネス機会を検討するための有益情報②

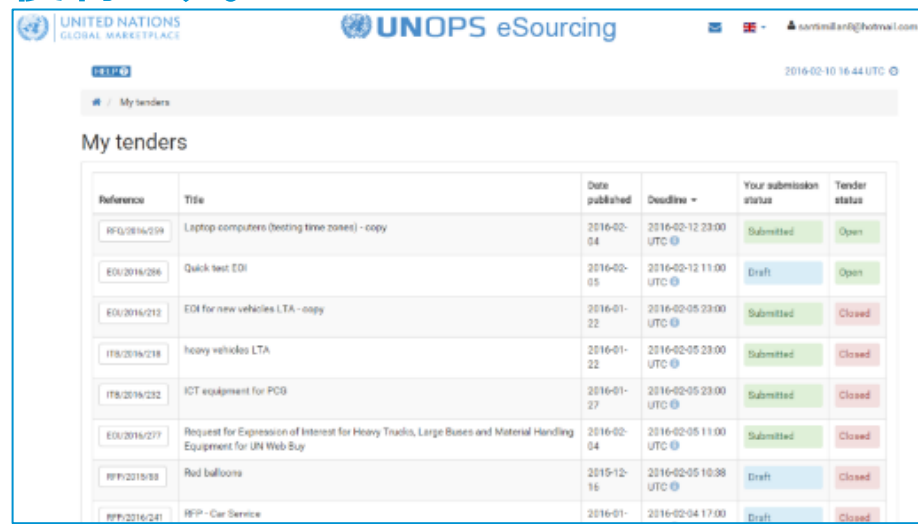
- UNOPS eSourcing で入札準備が格段に便利になりました

入札必要情報を下書き保存でき、いつでも提出することができます。



The screenshot shows the 'Financial offer details' page for UNOPS Tender ITB/2016/298, 'Supply of Biochemical Analyzers (Automatic)'. The submission is in 'Draft' status. A progress bar at the top indicates the current step: 9 (Tender information), 17 (Vendor confirmation), 51 (Questionnaires), 08 (Document checklist), and 00 (Financial offer details). The 'Financial offer details' section includes a 'Total financial offer' field with the value '75000', a 'Currency' dropdown set to 'EUR', and a 'Comments' text area with a rich text editor toolbar.

入札後の状況を簡単に追跡することができます。メールでの自動お知らせ配信も便利です。



The screenshot shows the 'My tenders' page, which displays a table of tender submissions. The table has columns for Reference, Title, Date published, Deadline, Your submission status, and Tender status.

Reference	Title	Date published	Deadline	Your submission status	Tender status
RFQ/2016/239	Laptop computers (beating time zones) - copy	2016-02-04	2016-02-12 23:00 UTC	Submitted	Open
EOU/2016/206	Quick test EDI	2016-02-05	2016-02-12 11:00 UTC	Draft	Open
EOU/2016/212	EDI for new vehicles LTA - copy	2016-01-22	2016-02-05 23:00 UTC	Submitted	Closed
ITS/2016/218	Heavy vehicles LTA	2016-01-22	2016-02-05 23:00 UTC	Submitted	Closed
ITS/2016/232	ICT equipment for PCB	2016-01-27	2016-02-05 23:00 UTC	Submitted	Closed
EOU/2016/277	Request for Expression of Interest for Heavy Trucks, Large Buses and Material Handling Equipment for UN Web Buy	2016-02-04	2016-02-05 11:00 UTC	Submitted	Closed
RFP/2015/38	Red balloons	2015-12-16	2016-02-05 10:38 UTC	Draft	Closed
RFP/2016/241	RFP - Car Service	2016-01-	2016-02-04 17:00	Draft	Closed



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ご質問

