

# UN Procurement



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# Principles for UN Procurement

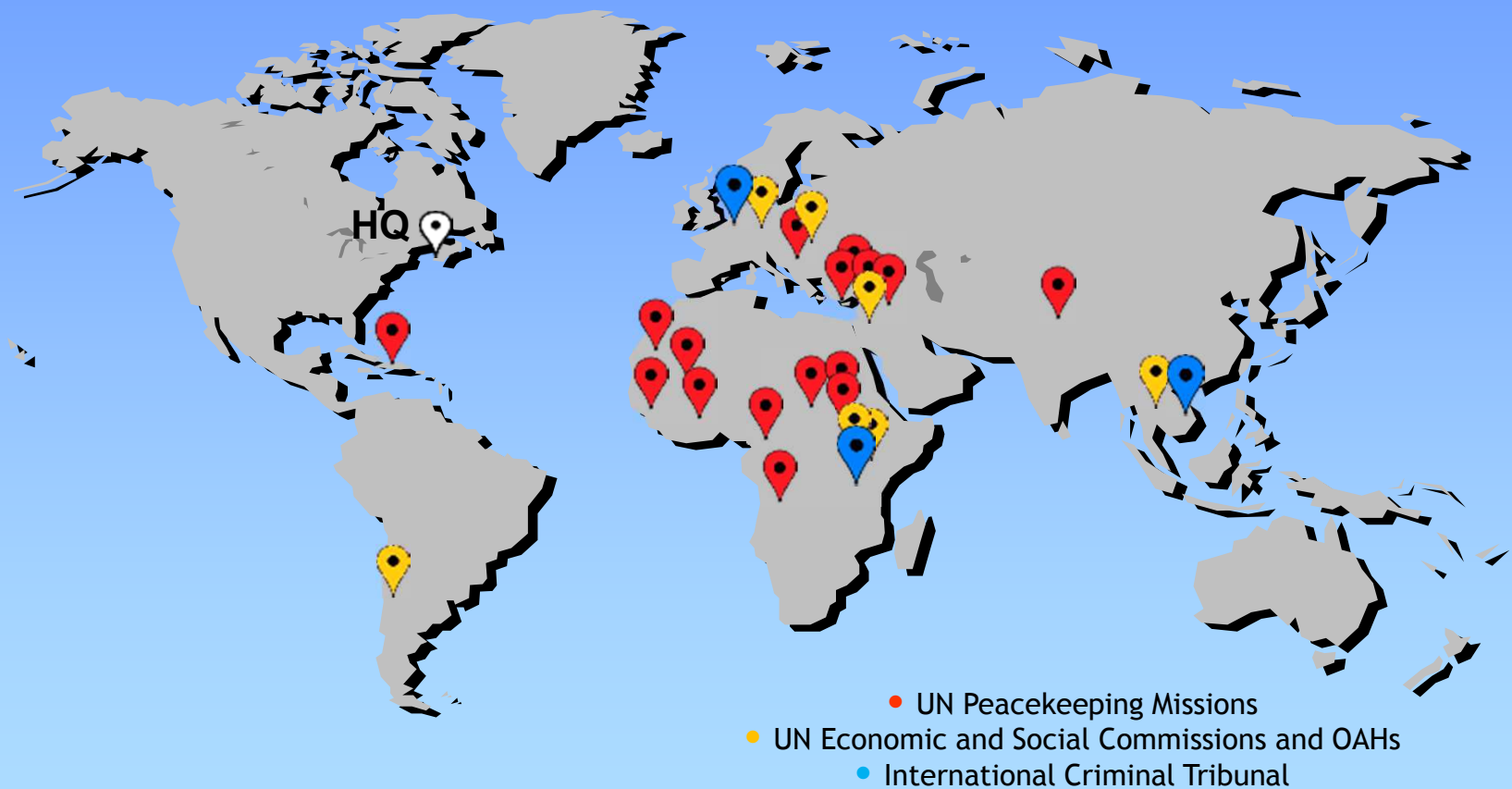
Procurement activities of the UN system are based on the following principles:

- The objectives/needs of the UN Organization
- Fairness, integrity & transparency
- Effective **international** competition
- Best value for money

These principles cover procurement stages from sourcing to execution of a procurement contract.

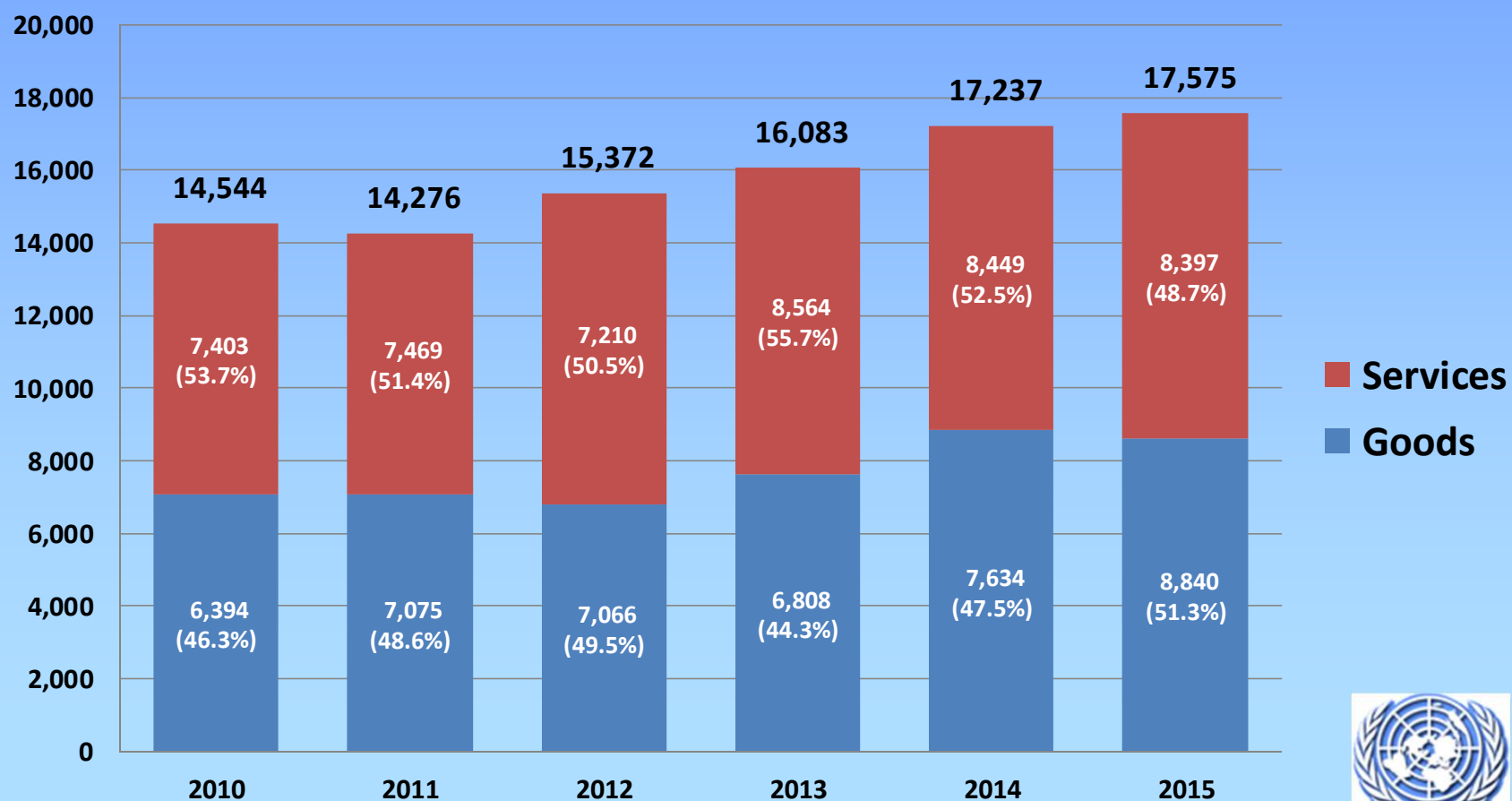


# The United Nations Secretariat - Area of operation

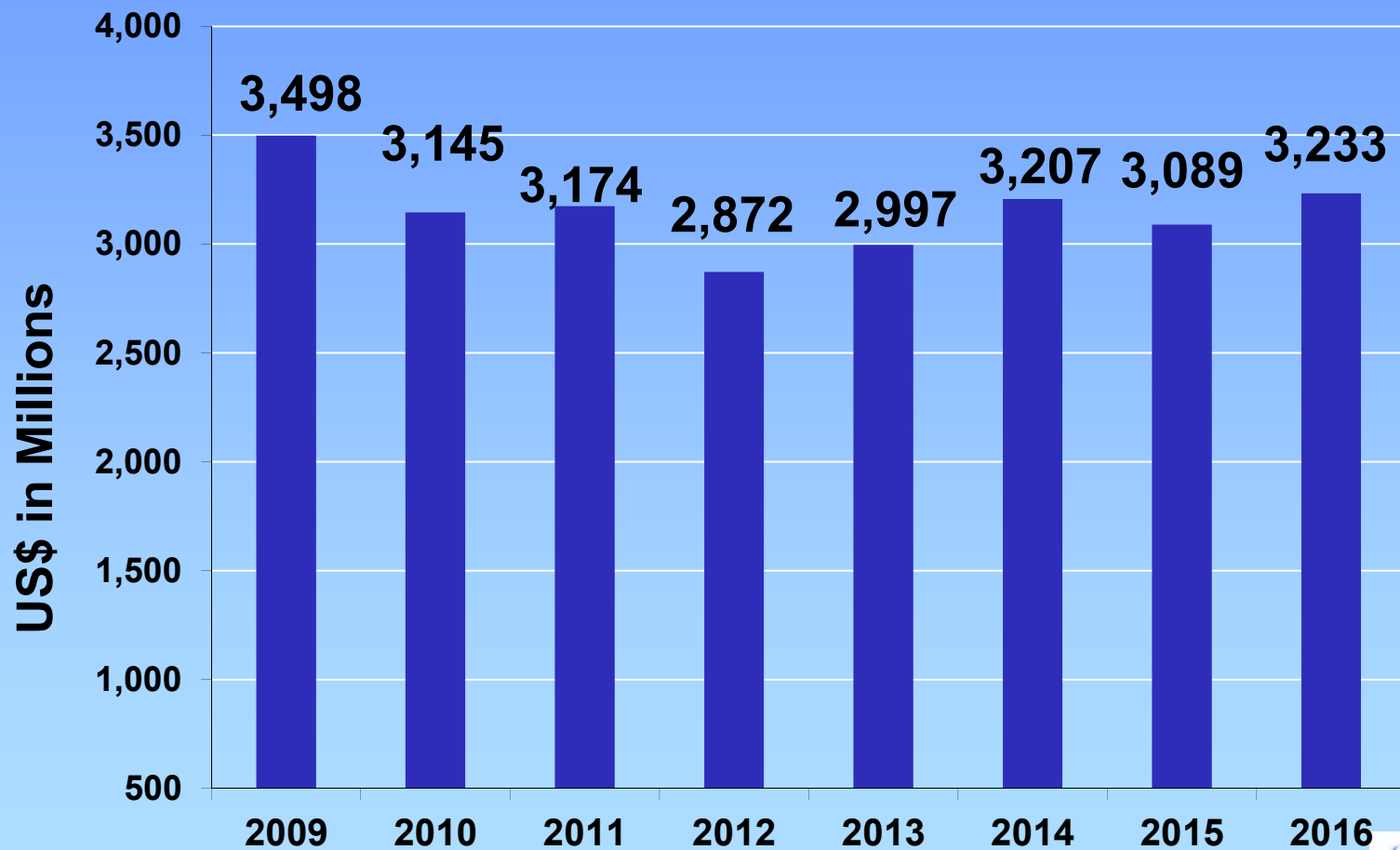




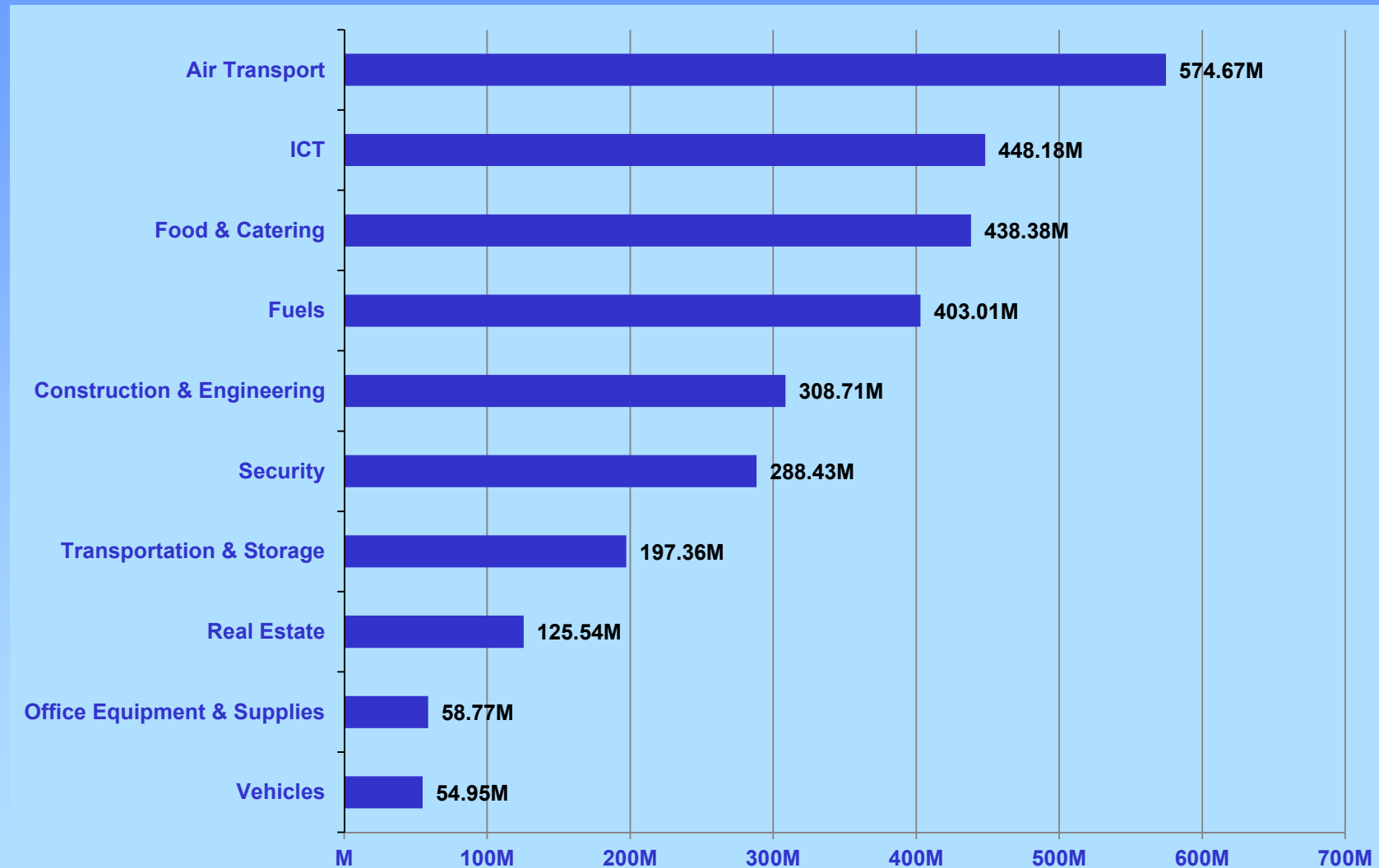
## Total UN Procurement of Goods and Services (US\$ M), 2010-2015



## Procurement Trend of UN/PD 2009-2016



# Top 10 Commodities Procured by UN/PD in 2016



Value of Purchase Orders US\$ in Millions



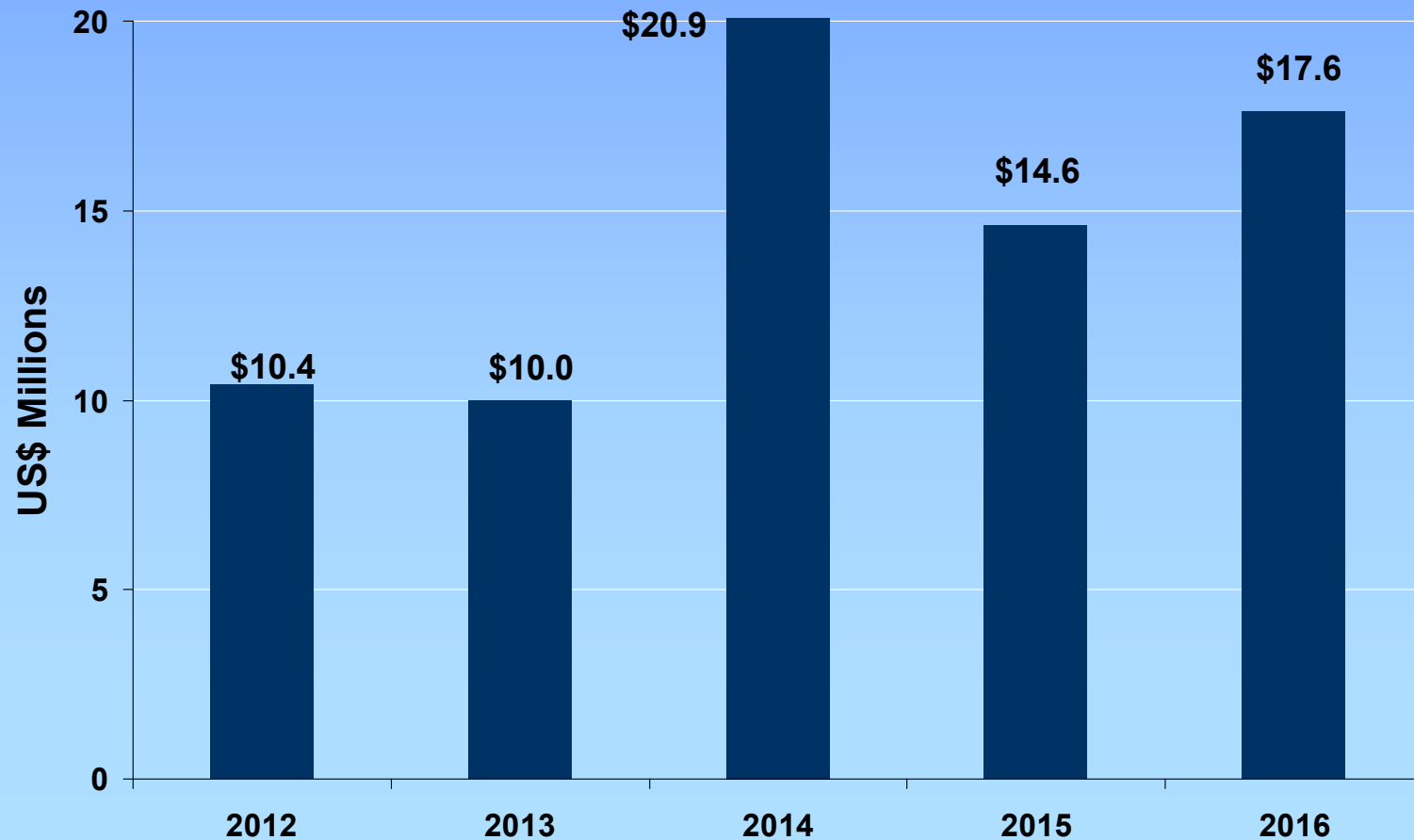
## Update and Trend for UN/PD

- ITB to RFP for Aviation Requirement
- Inter-agency Cooperation e.g. Vehicles
- Harmonization of Vendor Registration Process
- ERP Implementation and E-Tendering
- ...





## Business Placed with Japanese Suppliers 2012-2016 with UNPD in US \$ Millions)



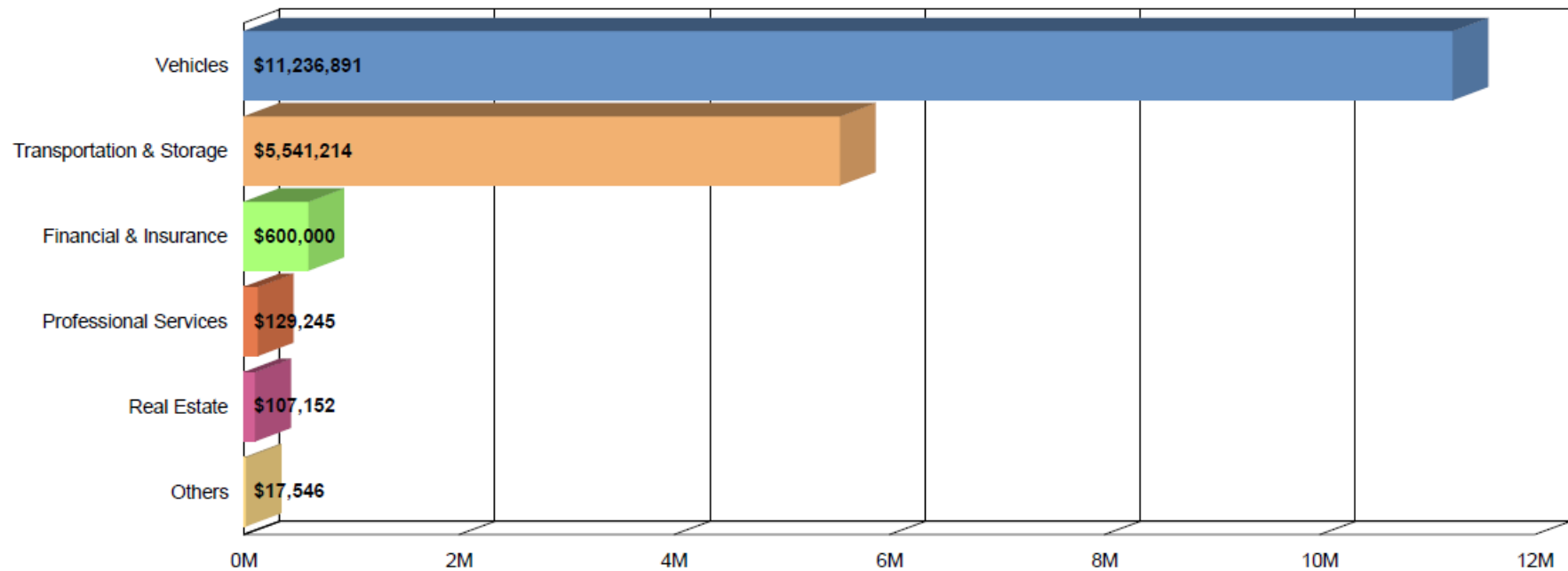


# Japan Procurement Volume - UNPD- 2016

2016

\$17,632,048

Procurement Volume Top 5 Commodities  
2016





# Challenges





Lots of sand and no water

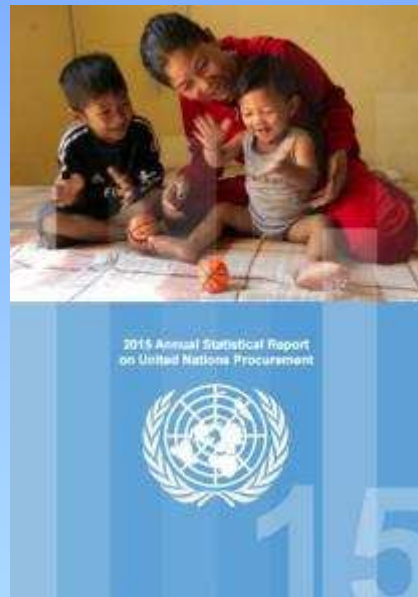




Delivery time? After the monsoon is over!

# Identify Relevant Agencies

## Annual Statistical Report on United Nations Procurement



<https://www.ungm.org/Public/KnowledgeCentre/Publications>





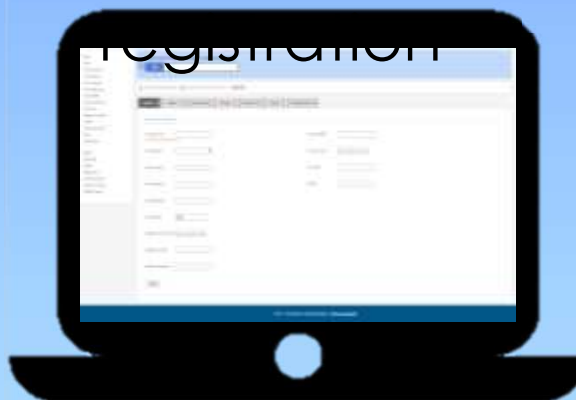
## Registration process on UNGM

3 registration levels

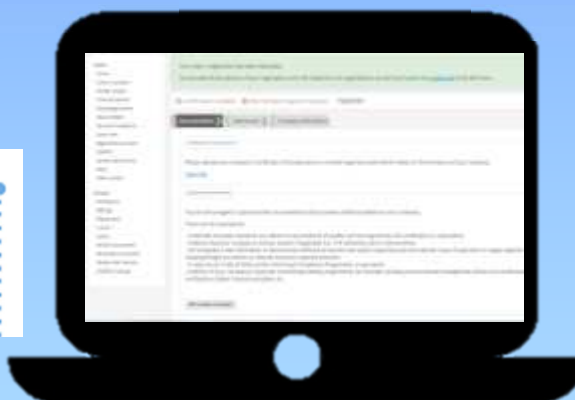
Basic

Level 1

Level 2



Common registration  
process



Some UN organizations require additional information  
*Certificate of Incorporation, references, financial statements ...*







## The UN Global Compact

### Ten Principles:

1. Business should support and respect the protection of internationally proclaimed human right; and
2. Make sure that they are not complicit in human rights abuses;
3. Business should uphold the freedom of association and the effective recognition of the right to collective bargaining;
4. The elimination of all forms of forced and compulsory labour;
5. The effective abolition of child labour;
6. The elimination of discrimination in respect of employment and occupation;
7. Business should support a precautionary approach to environmental challenges;
8. Undertake initiatives to promote greater environmental responsibility;
9. Encourage the development and diffusion of environmentally friendly technologies;
10. Business should work against all forms of corruption, including extortion and bribery.

[www.unglobalcompact.org](http://www.unglobalcompact.org)





## Procurement Division

[HOME](#)[VENDORS](#)[BUSINESS OPPORTUNITIES](#)[AWARDS](#)[STATISTICS](#)[ABOUT US](#)

### UNPD launches new website

The United Nations Procurement Division website is a meeting point for current and potential UN Suppliers, Requisitioning Offices, UN Member States and UN staff members, and other parties...

[Read more](#)

### UNPD launches new website

Chief Procurement Officers meet in New York for annual conference

Business Seminars: learn more about business opportunities with the UN

### Welcome to the United Nations Procurement Division (UNPD)

Welcome to the United Nations Procurement Division's website. To learn more [About Us](#) and the many opportunities this site offers please see the key features of each of the above listed options. The menu is specifically designed to meet the increasing demands of Vendors seeking registration and Business Opportunities with the UN. Information about the UN General [Conditions of Contract](#) and contract Awards is equally available at this site.

### Top Stories

#### UNPD launches new website

Thursday, 3 July 2014



The United Nations Procurement Division website is a meeting point for current and potential UN Suppliers, Requisitioning Offices, UN Member States and UN staff members, and other parties...

<http://www.un.org/Depts/ptd/unpd-launches-new-website>

### Latest Bulletins

- 23 Apr 14 - Updated UN responses to the questions from Air Charter Conference (18 Dec 2013)....
- 03 Apr 14 - Registration for Air Transportation Companies (01 December 2013)....
- 18 Dec 13 - Air Charter Conference (18 Dec 2013): presentation and form for...
- 03 Oct 13 - Updated: Transition in solicitation methodology for long-term air...
- 30 Jul 13 - ICAO Study on transition in solicitation methodology for air charter...

[www.un.org/depts/ptd](http://www.un.org/depts/ptd)



## UN Procurement Mobile App

- Real-Time access to business opportunities such as EOIs.
- Procurement Statistics.
- Convenient sharing and contact functionality.
- Mobile access to resources such as the Procurement Manual.

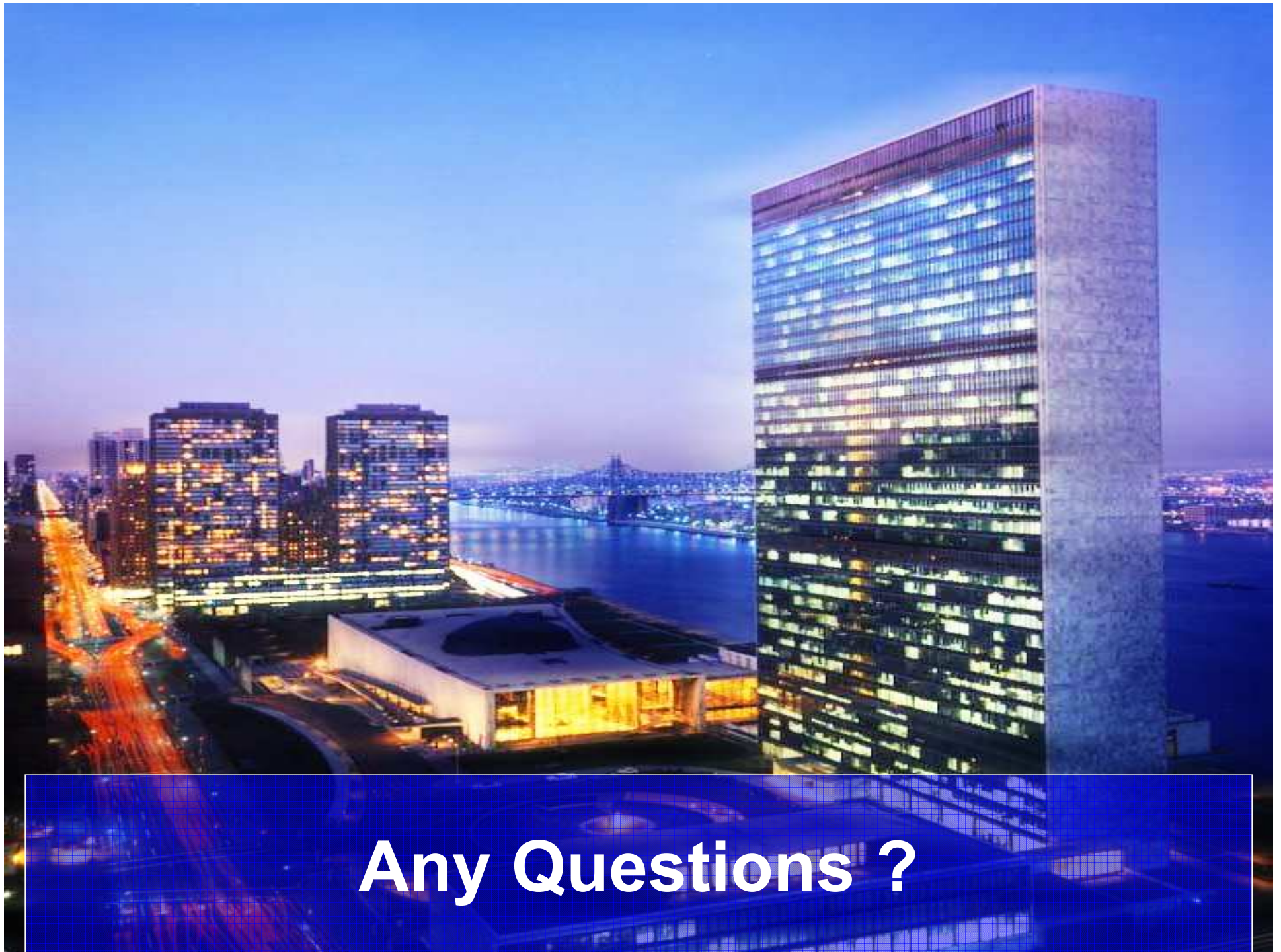


<https://market.android.com/details?id=org.UN.PD.MobileApp>



<http://itunes.apple.com/us/app/un-procurement/id473333632>





**Any Questions ?**