

The CONNEX Initiative

Lessons Learned from Pilot Projects

Pilot Projects

- Negotiation support
 - Mongolia
- Training sessions
 - Guinea
 - Kenya (Chatham House seminar for new petroleum producers)
 - Liberia
 - Mali
 - Mongolia
 - Mozambique
 - Myanmar
 - Thailand (included representatives from Cambodia, Laos, Mongolia, Myanmar, and Vietnam)
- Needs assessment
 - Tanzania

Opportunities for CONNEX Support

- Contract review and negotiation
- Capacity development
- Model agreements
- Legislation review and drafting
- Back-room support for negotiating team
- Dispute avoidance
- Dispute resolution

Preliminary Observations

- Capacity development vs. contract negotiation
- Single country vs. multi-country participation
- Long-term relationships
- Teaching materials
- Coordination among service providers
- Purpose-driven capacity development
- Role of CONNEX Support Unit